# **DECEMBER 2023**

# MTA REAL ESTATE

# FINANCE COMMITTEE AGENDA ITEMS

# **1. ADMINISTRATIVE ACTION ITEMS**

### MTA Metro-North Railroad

a. Modification to the Grand Central Terminal short-term retail licensing program, New York, NY

# 2. TRANSACTIONAL ACTION ITEMS

### Metropolitan Transportation Authority

- a. License with Rosen's Café LLC for a retail unit in the lobby at 2 Broadway, New York, NY
- b. Development agreement with Housing is a Human Right LLC, c/o The Hudson Companies Inc. and Housing Works to construct a Rail Control Center Annex at 806 9th Avenue, New York, NY

### MTA New York City Transit

- c. Lease with Gail Lloyd Enterprises for office space at 168-25 Jamaica Avenue in support of the relocated Jamaica Bus Terminal in Queens, NY
- d. Amended and reinstated lease between NYCT and LIC Northern Boulevard Owner, LLC for office and warehouse space at 33-00 Northern Blvd, Queens NY
- e. Surrender of master leased property to the City of New York at the Smith-Ninth Street Station in Brooklyn, NY

### MTA Long Island Rail Road

f. License with Terwilliger Bartone for a public walkway at the Westbury Station, Westbury, NY

### MTA Metro-North Railroad

g. Acquisition of permanent easements from NYC Parks and Recreation at the Hutchinson River Parkway Extension in support of the Penn Station Access Project, Bronx, NY

### MTA Bridges and Tunnels

h. License with Edward Forni for a food and beverage counter at Randall's Island Building 104, New York, NY

### **3. INFORMATION ITEMS**

- a. License between NYCT and Beige Family Realty Company LLC for access to property adjacent to the Jamaica Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- b. License between NYCT and Woodside Landmark Realty LLC for access to property adjacent to the 58th Street Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- c. License between NYCT Ekaterini Kritikos for access to property adjacent to the 58<sup>th</sup> Street Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- d. License between NYCT and John Argyros/2432 Realty LLC for access to property adjacent to the Astoria Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- e. Short-term parking permit between MNR and the Town of Cortlandt for use of parking spaces at the Cortlandt Station, Cortlandt, New York
- f. Short-term parking permit between MNR and Premium Outlet Partners L.P. for use of parking spaces at the Harriman Station, Harriman, New York
- g. Short-term access agreement between MNR and 1 HMB MZL Property Owner, LLC for continued storage operations at 1 Half Moon Bay, Croton-on-Hudson, New York

Legal Name	Popular Name	Abbreviation
<u>New York City Transit Authority</u>	MTA New York City Transit	<u>NYC Transit</u>
The Long Island Rail Road Company	MTA Long Island Rail Road	LIRR
Metro-North Commuter Railroad Company	MTA Metro-North Railroad	MNR
Triborough Bridge and Tunnel Authority	MTA Bridges and Tunnels	MTA B&T
MTA Construction and Development Company MTA Bus Company		MTA Dat MTA C&D MTA Bus

Staten Island Rapid Transit Operating Authority is a subsidiary of the Metropolitan Transportation Authority. Its popular name is MTA Staten Island Railway (abbreviated as SIR).

Manhattan and Bronx Surface Transit Operating Authority is a subsidiary of the New York City Transit Authority (abbreviated as MaBSTOA).

# MTA METRO-NORTH RAILROAD



#### Subject

MODIFICATION TO THE GRAND CENTRAL TERMINAL SHORT-TERM RETAIL LICENSING PROGRAM

# Department

REAL ESTATE **Department Head Name** 

## **DAVID FLORIO**

**Department Head Signature** 

#### **Project Manager Name KIM TREVISAN**

	Board Action				
Order	То	Date	Approval	Info	Other
1	Finance Committee		x		
2	Board		x		

Date	
DECEMBER 20, 2023	
/endor Name	
Contract Number	
Contract Manager Name	

Table of Contents Ref. #

Internal Approvals							
Order	Approval Order Approval						
1	Legal						
3	Chief Administrative Officer						
2	Chief Financial Officer						

AGENCY: PURPOSE: Metropolitan Transportation Authority ("MTA") and Metro-North Railroad ("MNR")

To obtain MTA Board approval for expansion of the Real Estate Policies and Procedures for the Licensing of Real Property in Grand Central Terminal ("GCT") Short-Term Retail Licensing Program, as adopted on April 27, 2009 and amended July 22, 2020, September 23, 2020, June 29, 2022, and September 21, 2022, to include Retail Kiosks throughout GCT.

#### COMMENTS:

By Staff Summary dated June 26, 2022 (attached for reference), the MTA Board made permanent a policy governing shortterm licenses in GCT ("GCT Short Term Licensing Policy"), allowing MTA Real Estate to enter into short-term license agreements for durations of up to three (3) years. The GCT Short-Term Retail Licensing Policy has been successfully used in GCT to quickly activate vacant retail spaces.

By Staff Summary dated January 23, 2006 (attached for reference), the MTA Board adopted a policy that allows for MTA Real Estate to enter into month-to-month retail agreements for short-term occupancy of Retail Merchandising Units ("RMU") (e.g. retail kiosks) located in the Graybar Passage of GCT ("Graybar Retail Kiosk Policy"). The Graybar Retail Kiosk Policy successfully provided for additional revenue generating opportunities in GCT while also enhancing the overall customer experience.

To avoid redundancy and improve consistency among MTA Real Estate policies, MTA Real Estate would like to sunset the Graybar Retail Kiosk Policy and incorporate and expand it into the GCT Short Term Licensing Policy, as amended:

- 1) Include RMU's as part of the GCT Short Term Retail Licensing program.
- 2) Include the entirety of GCT for possible RMU placements.
- 3) Remove the stated minimum/maximum rental range of \$1,500 \$10,000 and allow negotiation of rent charges to align with what the market will bear.
- 4) Allow for flexible RMU term durations of no more than thirty-six (36) months.

Doing so will increase retail opportunities within GCT, provide for more customer amenities, and generate additional revenue.



### FINANCE COMMITTEE MEETING Metropolitan Transport MODIFICATION TO THE GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM (Cont'd.) Page

Page 2 of 3

As with other licensing and leasing procedures, MTA Real Estate has in place procedures providing governance over kiosk vendor selection protocols.

Based on the foregoing, MTA Real Estate requests authorization to amend the current GCT Short-Term Retail Licensing Policy according to the terms and conditions set forth above.

MTA Metropolitan Transportation Authority

FINANCE COMMITTEE MEETING

MODIFICATION TO THE GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM (Cont'd.) Page 3 of 3

Memorandum CC/P/REC ITEM NO



### Metropolitan Transportation Authority

State of New York

Date January 23, 2006

To Members of the Capital Construction, Planning and Real Estate Committee

From Roco Krsulic

Re

#### Proposed policy for Graybar Retail Kiosk Permits

Pursuant to a request from the Metro-North Committee for additional revenue generating opportunities in Grand Central Terminal, GCT Development launched the Graybar Retail Kiosk Program in May 2005. The Kiosk Program is intended to increase retail opportunities in this area of the Terminal, as well as to bring more customers into the in-line retail stores in the Graybar Passage. The kiosks provide another passenger amenity and add to the commuters' overall sense of safety within the building.

We have had six months to evaluate the Program and would like to simplify the process by which the Kiosk Program will move forward. We expect to engage eighteen or more tenants per year, based upon the length of each Permit. Monthly rental rates will vary based upon anticipated sales volume and time of year. Rents would begin at a minimum of \$1,500 per month, and may increase to a maximum of \$10,000 during prime holiday months.

The Real Estate Department is requesting authorization to negotiate and enter into month-to-month retail permits with tenants for the Graybar Retail Kiosk Program as described hereinabove without further notification to or approval from the Committee and Board.

Any permit entered into pursuant to this policy will be reported to the Committee the following month as an Information Item.

Δ.	Metropolitan	Transportation	Authority
-7			

Page 1 of 1

Subject GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM MODIFICATION						
Departm REAL	ent ESTATE					
	nent Herun 'ame					
-	D FLORIO					
Departm	nent Head signati re					
Project	Manager Name	$\mathbf{S}$				
KIM T	REVISAN					
		Board A ct	ior			
Order	То	Date	Ajoroval	Info	Other	
1	Finance Committee	09/19/22	<u> </u>			
2	Board	09/21/22	x	$\frown$		

SEPTEMBER 21, 2022

Vendor Name

Date

**Contract Number** 

Contract Manager Name

Table of Contents Ref. #

	Internal Approvals					
Order Approval Order Approval						
1	Legal					
2	Chief Development Officer					
3	Chief Financial Officer					

AGENCY:

Metropolitan Transportation Authority ("MTA") and Grand Central Madison Operating Corporation ("GCMCOC")

PURPOSE: To obtain MTA Board approval for er oal sion of the Real Estate Policies and Procedures for the Licensing of Real Property ega ding Grand Central Terminal Retail Licensing Program, as adopted on April 27, 2009 and amended July 22, 2020, September 23, 2020 and June 29, 2022, to include Grand Central Madison.

COMMENTS:

By Staff Summary dated June 26, 2022, (attached), the MTA Board made permanent a revision, adopted by the Board in July 22, 2020 (Staff Summary attached) to the policy governing short-term licenses in Grand Central Terminal ("GCT Short Term Licensing Policy"), originally adopted by the Board on April 27, 2009. The GCT Short Term. Licensing Policy now allows MTA Real Estate to enter into short-term license agreements in Grand Central Terminal, for durations of up to three (3) years – rather the two (2) years under the original policy. The GCT Short Term Licensing Policy has been successfully used in GCT as a post-Covid approach to quickly activate vacant retail spaces while providing time to develop long-term plans for an evolving retail market.

In Grand Central Madison, the same short-term license agreements will be used to engage and activate pop-up retail along the Madison Concourse, and the LIRR mezzanine below, until GCMCOC secures a long-term retail master tenant which will curate long term retail occupancies. By extending the policy to GC Madison MTA Real Estate seeks to ensure MTA customers can enjoy retail amenities and conveniences in Grand Central Madison upon terminal opening – in advance of the retail master tenant.

As with other licensing and leasing procedures, MTA Real Estate has put in place procedures providing governance over public offering and tenant selection protocols.

MTA Real Estate seeks authorization to amend the current Grand Central Terminal Retail Licensing Program to include Grand Central Madison.

a 1 of 1

Subject
GRAND CENTRAL TERMINAL RETAIL
LICENSING PROGRAM MODIFICATION
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
KIM TREVISAN

 Boa d Action

 Order
 To
 Date
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 Info
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 1
 Finance Committee
 6/27//22
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 2
 Board
 6/29/22
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JUNE 29, 2022

Vendor Name

Date

Contract Number

Contract Manager Name

Table of Contents Ref. #

	Internal Approvals						
Order	Drder Approval Order Approval						
1	Legal						
2	Chief Development Officer						
3	Chief Financial Officer						

AGENCY: Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("Metro-North")

PURPOSE: To obtain MTA Board approval for a permanent modification to Real Estate Policies and Procedures for the Licensing of Real Property regarding the Grand Central Terminal Retail Licensing Program, as adopted on April 27, 2009 and amended July 22, 2020 and September 23, 2020

#### COMMENTS:

By staff summaries dated July 22, 2020 and September 23, 2020 (each attached), the MTA Board adopted amendments to the policy governing short- term retail licenses at Grand Central Terminal ("GCT Short Term Licensing Policy") originally adopted by the Board on April 27, 2009 (attached). The amendments to the GCT Short Term Licensing Policy are set to xpir in Au ust 2022 unl ss furth r action is tak n by th MTA Board.

As with oth r lic nsin and I asin proc dur s, MTA R al Estat put in plac proc dur s providin ov rnanc ov r public off rin and t nant s I ction protocols.

Th GCT Short T rm Lic nsin olicy, as amend d, has b n xtr mely succ ssful. Th Information It m submitt d to the Finance Committee in April, 2022 reported 15 new or renewed license agreements completed in Grand Central Terminal which contributed to re-populating the retail environment in a post-Covid world. The 3-year term, along with the other modifications, has been utilized to quickly activate retail spaces until the retail market can be better evaluated in a post-Covid world and, in the longer term, will allow the MTA to react nimbly to changing retail trends, as well as demonstrate the value of GCT's retail space generally, when marketing the retail space for longer term leases via a Request for Proposals process.

MTA Real Estate seeks authorization to permanently adopt the GCT Short Term Licensing Program as amended on the terms and conditions stated above.



Page 1 of 1

#### Subject

#### GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM MODIFICATION

Department

**REAL ESTATE** 

**Department Head Name** 

JOHN N. LIEBER

Department Head Signature

Project Manager Name
DAVID FLORIO

	*	Board Acti	on			
Order	То	Date	Approval	Info	Other	
1	Finance Committee	722/20	x			
2	Board	7/22/20	x			

Internal Approvals					
Order	Approval	Order	Approval		
1	Legal				
2	Chief Development Officer				
3	Chief Financial Officer				

AGENCY:Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("Metro-<br/>North")PURPOSE:To obtain MTA Board approval for a modification to Real Estate Policies and Procedures<br/>for the Licensing of Real Property, as adopted on April 27, 2009

Date

JULY 22, 2020

Vendor Name

**Contract Number** 

**Contract Manager Name** 

Table of Contents Ref. #

EXPIRATION: The modification will expire August 1, 2022

#### COMMENTS:

By staff summary dated April 27, 2009, the MTA Board approved the attached policy and accompanying resolution, authorizing MTA Real Estate to enter into short term license agreements in Grand Central Terminal for up to two years. The policy was created to address retail vacancies that were occurring in the Terminal before Requests for Proposals (RFPs) were awarded and a new tenant would take possession. The policy sought to keep retail space occupied and maintain customer amenities in order to continue to generate revenue.

With the advent of COVID-19, the overall retail market has suffered and many of our tenants, and proposed tenants with whom we were negotiating, are wavering on remaining in the Terminal as their leases and licenses expire.

MTA Real Estate recognizes these current, retail market challenges and the significant impact it has on businesses, especially the retail tenants at Grand Central Terminal. In an effort to avoid vacant or "dark" spaces during a time when responses to RFPs are unknown, MTA Real Estate requests the following:

- Modification of the existing policy to increase the maximum term of new short-term license agreements in Grand Central Terminal to three (3) years (including authorization to enter into new short-term license agreements with existing lessees occupying space under expiring leases for up to three (3) years); and
- 2. Authorization to extend existing, short term, license agreements in Grand Central Terminal for up to an additional three (3) years.

MTA Real Estate seeks authorization to amend the current Grand Central Terminal Retail Licensing Program on the terms and conditions stated above.



**SEPTEMBER 23, 2020** 

Date

Vendor Name

**Contract Number** 

**Contract Manager Name** 

Table of Contents Ref. #

Page 1 of 1

#### Subject

#### GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM MODIFICATION

Department

**REAL ESTATE** 

**Department Head Name** 

JOHN N. LIEBER

Department Head Signature

Project Manager Name
DAVID FLORIO

	Board Action					
Order	То	Date	Approval	Info	Other	
1	Finance Committee	9/23//20	x			
2	Board	9/23/20	x			
		•				

Internal Approvals						
Order	Approval	Order	Approval			
1	Legal					
2	Chief Development Officer					
3	Chief Financial Officer					

 AGENCY:
 Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("Metro-North")

 PURPOSE:
 To obtain MTA Board approval for a further modification to Real Estate Policies and Procedures for the Licensing of Real Property, as adopted on April 27, 2009 and amended July 22, 2020

EXPIRATION: The modification will expire August 1, 2022

#### COMMENTS:

By staff summary dated July 22, 2020 (attached), the MTA Board approved the amendment of the policy governing short-term licenses that was comprised of:

- 1. Modification of the existing policy to increase the maximum term of new short-term license agreements in Grand Central Terminal to three (3) years (including authorization to enter into new short-term license agreements with existing lessees occupying space under expiring leases for up to three (3) years); and
- 2. Authorization to extend existing, short term, license agreements in Grand Central Terminal for up to an additional three (3) years.

However, the policy amendment failed to include the temporary modification of the limitation of short term license agreements to existing tenants. In light of the impacts of Covid-19, MTA Real Estate seeks to broaden the offering of these short-term licenses beyond the current MTA tenant roster. As with other licensing and leasing policies, MTA Real Estate will put in place procedures that provide governance over public offering and tenant selection protocols.

MTA Real Estate seeks authorization to amend the current Grand Central Terminal Retail Licensing Program on the terms and conditions stated above.

# METROPOLITAN TRANSPORTATION AUTHORITY



Page 1 of 2

#### Subject

#### LICENSE WITH ROSEN'S CAFÉ, LLC FOR A **RETAIL NEWSSTAND IN 2 BROADWAY, NEW YORK, NY**

#### Department

**REAL ESTATE** 

**Department Head Name** 

**DAVID FLORIO** 

**Department Head Signature** 

#### **Project Manager Name** ANDREW GREENBERG

Board Action					
Order	То	Date	Approval	Info	Other
1	Finance Committee	12/18/23	x		
2	Board	12/20/23	x		

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

Internal Approvals					
Order	Approval				
1	Legal				
2	Chief Administrative Officer				
3	Chief Financial Officer				

AGENCY:	Metropolitan Transportation Authority ("MTA")
LICENSEE:	Rosen's Café, LLC ("Rosen's")
LOCATION:	2 Broadway, New York, NY
PREMISES:	302 square feet of retail space in the central lobby
USE:	Sale of traditional prepackaged food, beverage and convenience items and such other
ACTION REQUESTED:	items as may be approved by the MTA.
TERM:	Authorization to enter into a license agreement. Five (5) years with one (1) five (5) year renewal option
COMPENSATION:	\$49.67 per square foot per annum with approximately 3% annual increases and 10% sales above a \$500,000 annual break point (with market rate rent reset option term).

Year:	Annual Compensation:
1	\$15,000 plus 10% sales above \$500K
2	\$15,450 plus 10% sales above \$500K
3	\$15,925 plus 10% sales above \$500K
4	\$16,400 plus 10% sales above \$500K
5	\$16,900 plus 10% sales above \$500K

#### COMMENTS:

A Request For Proposals ("RFP") for the 2 Broadway lobby newsstand retail space was issued July 19, 2023, with a subsequent addendum issued on August 29, 2023. An analysis comparing all three proposals received shows that one was non-responsive, the second was from the incumbent Kamlesh Inc., and the third from Rosen's, who currently operates



Page 1 of 2

#### Subject

CONSTRUCTION OF THE RAIL CONTROL CENTER ANNEX AT 806 9<sup>TH</sup> AVENUE, MANHATTAN

#### Department

# TRANSIT ORIENTED DEVELOPMENT

## Department Head Name

ROBERT PALEY

Department Head Signature

#### Project Manager Name MUNSUN PARK

Board Action						
Order	То	Date	Approva	Info	Other	
1	Finance Committee	12/18/23	x			
2	Board	12/20/23	x			

Internal Approvals					
Order	Approval	Order	Approval		
1	Legal				
2	Chief Development Officer				
3	Chief Financial Officer				

AGENCY: Metropolitan Transportation Authority ("MTA") on behalf of New York City Transit ("NYCT")

DEVELOPER: Housing is a Human Right LLC, c/o The Hudson Companies Incorporated and Housing Works ("Hudson/Housing Works")

- LOCATION 806 9<sup>th</sup> Avenue, New York, New York
- ACTIVITY: Construction and delivery of 30,000 SF of core-and-shell office space and 15 below-grade facility parking spaces ("RCC Annex") within an affordable housing development ("Development") on the site of the Rail Control Center ("RCC") parking lot ("RCC Parking Lot") adjacent to the existing RCC building.
- ACTION REQUESTED: Authorization to enter into a development agreement with Developer ("Development Agreement") on the terms described below.

#### COMMENTS:

In May 2008, in connection with the designation of a developer of the Western Rail Yard ("WRY") of the Long Island Rail Road's John D. Caemmerer West Side Yard ("WSY"), including a necessary rezoning of the WRY, the MTA Board authorized the surrender of the RCC Parking Lot to the City of New York ("City") for the construction of affordable housing to supplement affordable housing at the WSY. The RCC Parking Lot and the adjacent existing RCC building are part of the NYCT Master Lease Agreement with the City. A copy of the May 2008 Staff Summary ("West Side Yard Development") and Board Resolution, both of which reference the surrender of the RCC Parking Lot for affordable housing development pursuant to a July 11, 2007 Memorandum of Understanding between the City and MTA are attached to this Staff Summary for reference.

The surrender of the RCC Parking Lot, strategically located adjacent to the RCC, presented operational challenges on where to accommodate the existing RCC emergency response vehicles and the necessary expansion of critical



### CONSTRUCTION OF THE RAIL CONTROL CENTER ANNEX AT 806 9<sup>TH</sup> AVENUE, MANHATTAN (Cont'd)

Page 2 of 2

infrastructure to support the RCC. The solution was that as a condition of the surrender of the RCC Parking Lot, the City would allocate 30,000 SF of office space and 15 below-grade parking spaces for RCC vehicles within the future Development.

In 2018, the New York City Department of Housing Preservation & Development ("HPD"), as the lead City agency, issued an RFP for the RCC Parking Lot for a mixed-use development with affordable housing, ground floor retail and the RCC Annex. The RFP included specific requirements for the design and construction of the RCC Annex core-and-shell, including a separate building entrance and blast-proof walls between the RCC Annex and other uses in the future Development. Hudson/Housing Works was selected as the Developer in 2019 after a competitive RFP process that included six respondents. In the intervening years, MTA and NYCT staff worked with the Developer on the design of the RCC Annex that would meet the needs of NYCT. The Developer and HPD also received the necessary land use and community approvals as required under the City Uniform Land Use Review Procedure ("ULURP").

The terms of the construction and delivery of the RCC Annex are included in the Development Agreement between MTA and the Developer. The Development, inclusive of the affordable housing, ground floor retail and the RCC Annex will be structured as a master condominium with each of the different building uses occupying a separate condo unit. The RCC Annex condo unit will be indentured into the NYCT Master Lease Agreement with the City.

Upon completion and delivery of the RCC Annex core-and-shell unit, estimated to be in July 2026, the MTA will reimburse the Developer for the design, construction and finance carrying costs of the RCC Annex. The 2020-2024 MTA Capital Program contains \$20 million for the construction of the RCC Annex which was included prior to the Developer being retained and a complete design and cost estimate of the RCC Annex prepared. The current estimate for the RCC Annex is \$23.8 million (Developer scope) which reflects the escalation of construction costs and the significant rise of interest rates in recent years. Additional fit-out costs will be required after the core-and-shell. A Capital Program budget modification will be processed to reflect the difference in cost.

It is anticipated that the Developer will close on the acquisition of the RCC Parking Lot site with the City in January 2024 at which time MTA will simultaneously surrender the Parking Lot to the City. The Development Agreement, Condominium documents, and other closing documents will be concurrently executed between and among MTA, the Developer and the City.

Based on the foregoing, MTA TOD requests authorization to enter into the Development Agreement on behalf of MTA and such other documents and instruments deemed necessary or appropriate to effectuate the Development Agreement and the construction of the RCC Annex on the terms set forth above and such other terms and conditions as the Chair and Chief Executive Officer of MTA or a designee deem necessary or appropriate, and to take all other actions as shall be necessary or desirable consistent with the foregoing to execute the Development Agreement and the construction of the RCC Annex.



Subject WEST SIDE YARD DEVELOPMENT									
Department						MAY 22, 2008 Vendor Name			
REAL ESTATE						Venuori	name		
Department Head Name				Contrac	t Number				
ROCO KRSULIC									
Departm	ent Head Signatu		$\sim$			Contract	t Manager Name		
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-	Manager Name 🤄		and			Table of	Contents Ref #		
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		Board Act	ion	_			Internal	Appr ,vals	
Order	То	Date	Approval	Info	Other	Order	Approval	Order	APRIOVE
1	Board	05/22/08	x						Lega NN
								20	Chief Financial Officer
							0	34	Executive Director
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Narrativ	ve								
AGEN	CY:	Me	etropolitan	Trans	portation A	uthority ("N	ITA / Long Island Ra	ail Road Cor	mpany ("LIRR")
		Jol	nt venture	entity	of Related	Companin	s. P. and Goldman	Sachs Grou	n Inc
DEVEL	OPER:				lated/Gold				p me.
LOCAT	TION:	Jo	hn D. Caer	nmere	er West Sid	ь Yr.d ("W	/SY"), consisting of		
							d by 11 <sup>th</sup> and 12 <sup>th</sup> Ave	nues and W	/est 30 <sup>th</sup> and 33 <sup>rd</sup>
		Str	eets (Bloc	k 676,	Lot 3);	1	h doth i dath a	114/	t a a th
			The Eastern Rail Yard ("E ?,") bounded by 10 <sup>th</sup> and 11 <sup>th</sup> Avenues and West 30 <sup>th</sup> and 33 <sup>rd</sup> Streets (Block 702, Lc is 1 and 50 and Block 704, Lots 1, 5 and 6)						
		30		K 102,	LUISTANC	1 SU and DI	OCK 704, LOIS T, 5 and	10)	
ACTIV	ITY:	Mi	xed-use de	evelch	me.\t				
ACTIO	N REQUESTE	D: 1.					fficer to execute Cond	ditional Desi	gnation Letters
			with Dc re	lops, f	for the WR	Y and ERY	,		
2. Aut 10123 the MTA Chief E							fficer to enter into Co	ntracts and	other project
TERM		19	vear grou	nd lea	ses, severa	able, with o	ptions to purchase se	vered fee p	arcels.
Sco Attachment A - Major WRY Transaction Points, and									
	4	<b>C</b> 3	e Attachm	ent B -	- Major ER	Y Transact	tion Points.		
SPACE	:	Ар	proximatel	y 26.1	7 acres (ea	ach yard is	approximately 13.08	ā acres)	
COMP	ENSATION.	Ne	t Present V	√alue ₀	of Ground	Leases: Or	ne billion and fifty-four	million (\$1	,054,000,000).
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Metropolitan Transportation Authority

Page 2 of 8

### BACKGROUND:

In July of 2007, the Metropolitan Transportation Authority ("MTA") issued two separate Requests For Proposals (the "RFPs") for the sale of and/or long term leasing of air space and related real property interests for development at the Eastern Rail Yard ("ERY") and Western Rail Yard ("WRY") sections of the Long Island Rail Road's John D. Caemmerer West Side Yard ("WSY"). The ERY was re-zoned in 2005 as part of the Special Hudson Yards District and presently permits on-site floor area ratio ("FAR") mixed-use development of approximately 6.27 million square feet (11-4.3). The WRY will require a re-zoning pursuant to the City's Uniform Land Use Review Procedure ("ULURP"), and as toois ed environmental review, to accommodate large-scale mixed use development and a PS/IS public school. The current WRY zoning is industrial M2-3 with an FAR of 2.

Two of the primary objectives of the RFPs are to maximize revenue for MTA's capital plan and to accure safe, uninterrupted LIRR service at the WSY, which functions as a 24/7 active storage, maintenance, and cleaning facility for LIRR. The RFPs also express MTA's goals of promoting excellence in architecture, urban cesign, and sustainability in keeping with the City's and State's vision for the economic development and revitaliza for, of the Hudson Yards area.

In response to the RFPs, on October 11, 2007 the MTA received proposals for both yalds from five qualified real estate development firms. An appraisal report commissioned for each site at the time on the issuance of the RFPs was received in November 2007 with the valuation date established to coincide with the proposal submission date. The ERY, assuming a zoning compliant commercial FAR of 8 and a residential FAR of 3, for a total of 11 FAR (approximately 6.27 million square feet), is valued at \$1.176 billion (\$187.56 PSF of FAR). The CRY, with an assumed commercial and residential FAR of 5 each after rezoning, for a projected total of 10 FAR (approximately 5.7 million square feet), is valued at \$1.149 billion (\$201.58 PSF of FAR).

The appraisals consider the sites as developable greenfields and do not deduct from value the substantial costs attributable to the platform and/or infrastructure that must be constructed over the existing railroad tracks and accessory facilities to support development. However, the appraicator of attribute a 10% discount to reflect the fact that buildings located on the proposed platform would lack basement access. In addition, the land use parameters of the Rail Yards Agreement and the Principals Memorandum of Uncerst inding (MOU), each between the City and the MTA, are considered in the reports, as well as the Design Renommendations and Guidelines attached to the Principals MOU.

In connection with the proposed developm of the WRY, beyond the on-site affordable housing requirements set forth in the Principals MOU, the MTA is proposing to make a parcel located on the southeast corner of 54<sup>th</sup> Street and 9<sup>th</sup> Avenue (Block 1044, Lot 3), available to the City of New York for the construction of additional affordable housing at the time of a closing of a WRY development transaction. This parcel, which is owned by the City of New York, is part of the NYCTA Master Lease Agreement.

#### COMMUNITY REQUECTS:

Community Board elected officials, and other civic and community groups have expressed concerns and provided recommendations texting to the development of the WSY, including on the following subjects: density, transportation improvements, affo dable housing, community facilities, the public school, open space and urban design elements, connection to the potential Hudson River Park, total preservation of the High Line, and sustainability issues.

#### **DISCUSSION OF PROPOSALS:**

The RFPs stated that the MTA would consider proposed dispositions in the form of either a sale, or up to a 99-year nonsubordinate lease. The property interests to be conveyed consist of land, in the case of the "Terra Firma" (the vacant land area where there are no LIRR tracks or facilities), or space above a limiting plane, in the case of the areas over which a roof will be required above the LIRR tracks and facilities. Proposers were encouraged to recommend both sale and lease alternatives.

Metropolitan Transportation Authority

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Page 3 of 8

seeking to purchase and/or lease development rights at both the ERY and WRY: 1. Brookfield Properties Developer LLC ("Brookfield") 2. Extell Development Company ("Extell") 3. Hudson Center East LLC and Hudson Center West LLC (a Joint Venture of The Durst Organization, Inc. and Vornado Realty Trust) ("D-V"). 4. The Related Companies in a partnership with Goldman Sachs ("Related/Goldman") 5. TS West Side Holding, LLC (a Joint Venture of Tishman Spever and Morgan Stanley) ("TSW"). The net present value ("NPV") of each combined yard proposal received in October 2007, assuming exercise of purchase options (and calculated at a 6% discount rate) was as follows: \$908 million from Brockfield; \$1.015 billion from D-V: \$598 million from Extell: \$1.049 billion from Related/Goldman; and \$819 million from TSW. These figures are net of proposer-estimated costs for the construction of the roof over the WSY, including related Force Account. To aid in the analysis of the proposals, three working groups were formed to address the following subject areas: Design, Finance, and Constructability/Technical Issues, with each group including staff more restrict the MTA, LIRR, and the Hudson Yards Development Corporation ("HYDC"), with support from outside real estate, legal, and architectural/engineering consulting firms. After the working groups considered the initial responses and an oral presentation, each working group held separate meetings and presentations with each of the five proposers in order to clarify certain aspects of their submissions or to update the proposers in engineering requirements. Each working group gave a presentation of its evaluations to the Selection Committee, which consists of a majority of MTA members and two representatives from HYDC. The Selection committee was formed pursuant to the Rail Yards Agreement made between the MTA and the City in September 2006. In late January, 2008, following the analysis of the Oct ber 11, 2007 proposals, the MTA solicited Supplemental Proposals from the five development teams. The solicitation included a form of a Conditional Designation Letter ("CDL"), and summaries of principal terms of a Construction Agreement, Ground Lease, and related transaction documents, reflecting MTA's preferred deal terms and tran action structure. DISCUSSION OF SUPPLEMENTAL PRC POSALS: Four out of the original five propose s as onded to the request for revised proposals in late February, 2008. Their responses are summarized in the chart below. Brookfield declined to submit a Supplemental Proposal. [ .V Related/Goldman TSW Extell Commercial WF.1 1,000 zsf 982,000 zsf 3,190,000 zsf 1,923,600 zsf **Office Space** .....hin one building. within one building. within one building. within two buildings. ERY 4.111.000 zsf 2.680.000 zsf 3,572,980 zsf 4.860.000 zsf Within three buildings. within two buildings. within three buildings. within three buildings. PS/IS School WRY 120,000 zsf 120.000 zsf 120,000 zsf 120,000 zsf preferably within the ERY Cultural Facility. **Retail Space** WRY 141,000 zsf 256.000 zsf 191,956 zsf 210,000 zsf ERY 185,000 zsf 409.000 zsf 565,641 zsf 270,000 zsf Community WRY TBD. Not included. 8,500 zsf TBD. Space Component

In response to the RFPs, on October 11, 2007, submissions were received from the following five (5) proposers, each

MTA Metropolitan Transportation Authority

Page 4 of 8

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				TSW Removes 10 <sup>th</sup> Ave.
and ERY	Spur. Dismantles and reconstructs Curve on 12th Ave. Dismantles 12th Ave. segment. Design allows for Bridge across 12 <sup>th</sup> Ave.	Streets connection segment. Design allows for Bridge across 12 <sup>th</sup> Ave.	12 <sup>th</sup> Ave. segments. Possibly removes 33 <sup>rd</sup> /34 <sup>th</sup> Streets connection segment. Design allows for Bridge across 12 <sup>th</sup> Ave.	Removes TO Ave. Spur. Demolition and replacement of the Hig Line Curve where necessitated by the construction of underground garage structure. Design clows for Bridge cross 12 <sup>th</sup> Ave
WRY	2,284,000 zsf of Rental Residential 80/20 affordable housing within seven buildings (about 2,950 units, 20% affordable - about 590 units).	3,800,000 zsf of Residential (rental and/or condominium) within seven buildings (about 2,617 units, including about 339 affordable units).	961,576 zsf of Rental Residential 80/20 affordable housing within three buildings (about 1,324 unit, 20% affordable – ab ut 2,5 units), incluant 173,084 zs <sup>1</sup> of Per Janenwy Affordable J Jousing w Jin Three buildings 'au nut 261 units).	8c 1,00c sf c Rontal Residential 8(720 affordable 5 Jousing within two buildings (about 984 units, 20% affordable - about197 units), including 162,800 sf of Permanently Affordable Housing within two buildings (about 182 units).
WRY	2,284,000 zsf of Condominium within six buildings (about 2,250 units).	JUO	2,ö71,145 zsf o. Condominium within seven buildings (about 1,927 units).	1,420,000 zsf of Condominium withir four buildings (about 1,092 units).
ERY	1,778,000 zsf within three buildings (market rate residential: rental and/or condominium, about 1,750 units).	1,718,000 and within two bundings (markarate residential: contained/or containium, about 1,703 units).	612,392 zsf of 80/20 affordable housing within two buildings (about 830 units, 20% affordable – about 166 units).	460,000 zsf in one building (marke rental, about 528 units
ERY			1,054,668 zsf of Condominium within three buildings (about 692 units).	480,000 zsf of Condominium withir four buildings (about 444 units).
ERY	200-000 7st of R is in ed FAR; 67, 787 sf above-grade Contprint for the Cultural Facility Area.	200,000 zsf of Reserved FAR; no stated footprint of the Cultural Facility Area.	200,000 zsf of Reserved FAR; 30,000 sf above-grade footprint for the Cultural Facility Area.	200,000 zsf of Reserved FAR; 18,000 sf above-grade footprint for the Cultura Facility Area.
WRY	200-1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.	50 (minimum) below- grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.	263 below-grade accessory parking spaces, plus 30 of the 75 spaces for LIRR Operations to be located within the WSY.	750 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be locate within WSY.
ERY	450 (minimum) to 1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within the	450 (minimum) to 1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within the	450 (minimum) to 1,000 below-grade accessory parking spaces, plus 45 of 75 spaces for LIRR Operations to be located within the WSY.	450 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be locate within the WSY.
	ERY WRY ERY ERY ERY WRY	<ul> <li>and ERY</li> <li>Spur. Dismantles and reconstructs Curve on 12th Ave. Dismantles 12th Ave. Segment. Design allows for Bridge across 12<sup>th</sup> Ave.</li> <li>WRY</li> <li>2,284,000 zsf of Rental Residential 80/20 affordable housing within seven buildings (about 2,950 units, 20% affordable - about 590 units).</li> <li>WRY</li> <li>2,284,000 zsf of Condominium within six buildings (about 2,950 units).</li> <li>ERY</li> <li>1,778,000 zsf within three buildings (market rate residential: rental and/or condominium, about 1,750 units).</li> <li>ERY</li> <li>ERY</li> <li>200,000, zsf of R ss.n ad FAR; 67, 78', sf above-grade Contominium, about 1,750 units).</li> <li>ERY</li> <li>ERY</li> <li>200-1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.</li> <li>ERY</li> <li>450 (minimum) to 1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.</li> </ul>	<ul> <li>WRY and ERY</li> <li>Removes 10<sup>th</sup> Ave.</li> <li>Spur. Dismantles and reconstructs Curve on 12th Ave. Dismantles and reconstructs Curve on 12th Ave. Dismantles and 12th Ave. Dismantles and 12th Ave. Dismantles and 12th Ave. Design allows for Bridge across 12<sup>th</sup> Ave.</li> <li>WRY 2,284,000 zsf of Rental Residential 80/20 affordable housing within seven buildings (about 2,950 units, 20% affordable about 590 units).</li> <li>WRY 2,284,000 zsf of Condominium within six buildings (about 2,250 units).</li> <li>ERY 1,778,000 zsf within three buildings (market rate residential: rental and/or condominium, about 1,750 units).</li> <li>ERY 200,000 zsf of R scinad FAR; 67, 28 st above-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.</li> <li>ERY 450 (minimum) to 1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.</li> </ul>	<ul> <li>WRY and Spur. Dismantles and Spure accessors 12<sup>th</sup> Ave. Segment. Design allows for Bridge across 12<sup>th</sup> Ave. Segment. Design allows for Bridge across 12<sup>th</sup> Ave. Sourcetion segment. Design allows for Bridge across 12<sup>th</sup> Ave.</li> <li>WRY 2.284,000 zsf of Rental Residential 80/20 affordable housing within seven buildings (about 2.950 units).</li> <li>WRY 2.284,000 zsf of Condominium within six buildings (about 2.950 units).</li> <li>WRY 2.284,000 zsf of Condominium within six buildings (about 2.950 units).</li> <li>WRY 2.284,000 zsf of Condominium within six buildings (about 2.950 units).</li> <li>WRY 2.284,000 zsf of Condominium, about 7.778,000 zsf of Condominium, about 7.750 units).</li> <li>FRY 1.778,000 zsf within three buildings (about 2.250 units).</li> <li>FRY 200-000 zsf of R heratal residential: cont and/or condominium, about 1.750 units).</li> <li>FRY 200-000 zsf of R heratal residential: cont and/or condominium, about 1.750 units).</li> <li>FRY 200-000 zsf of R heratal residential: cont and/or condominium, about 1.750 units).</li> <li>FRY 200-000 zsf of R heratal residential: cont and/or condominium, about 1.750 units).</li> <li>FRY 200-000 zsf of R heratal residential: cont and/or condominium, about 1.750 units).</li> <li>FRY 200-000 zsf of R heratal residential: cont and/or condominium within three buildings (about 2.950 units).</li> <li>FRY 200-000 zsf of R heratal residential: cont and/or condominium within three buildings (about 2.950 units).</li> <li>FRY 200-000 zsf of R heratal residential for the Cultural Facility Area.</li> <li>Facility Area.</li> <li>S0 (minimum) below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.</li> <li>FRY 450 (minimum) to 1,000 below-grade accessory parking spaces hou sa portion of the 75 spaces for LIRR Operations to be located within WSY.</li> </ul>

The NPV of the combined-yard supplemental proposals were as follows: D-V \$842,000,000; Extell \$1,150,000,000; Related/Goldman \$943,000,000; and TSW \$897,000,000. These figures are again net of proposer-estimated costs for the construction of the LIRR Yards roof structure, including related Force Account, which estimated costs had been adjusted by these proposers after further consultations with LIRR staff.

Following receipt and review of the supplemental submissions, MTA met with each of the proposer teams. In these subsequent discussions, Related/Goldman revealed that it was not in a position to go forward with pursuing an ERY proposal at that time because of the unexpected withdrawal of its proposed anchor commercial tenant. Related/Goldman requested that its single-yard WRY proposal continue to be considered. Due to concern sate the difficulty of coordinating construction plans and activities of different developers at each of the yards, and the potential impacts of less coordinated construction on railroad operations, Related/Goldman's single-yard proposal wes suspended from active consideration while discussions proceeded with those remaining proposers offering to develop both of the Yards.

Extell, in its response to the supplemental proposals solicitation, continued to deviate from the Hudson Yard Uniform Tax Exemption Policy ("UTEP"), pricing its proposals based upon an assumed level of property ax tion well below that provided for by existing tax abatement policies. During on-going discussions, Extell revised its position in part, but continued to rely upon major deviations from UTEP and other tax policies. As a result, is proposal was no longer considered competitive.

Discussions proceeded with Durst-Vornado and TSW. During the discussions with these two proposers, both substantially improved their offers. Thereafter, TSW and D-V were requerited p provide their final offers. They were directed to focus principally on financial return to the MTA, expressed a sine present value, and project completion certainty. Both proposers were advised that targeted 'deal terms' negotiations would commence with the proposer making the most responsive final offer.

TSW markedly increased its financial offer, reaching a NPV or 1,004,000,000 (which amount, if calculated taking into account land residual value in the pricing of purchase options, would increase to \$1,054,000,000). Additional negotiations with D-V resulted in it increasing its financial offer to an NPV of \$892,200,000, still far below the NPV represented by TSW's proposal. At that point, D-V was advised that its offer was not competitive and was encouraged to increase its offer prior to the MTA's determination to move to detailed deal negotiations with a single proposer. D-V did not increase its offer at that time. The MTA than advanced to more detailed negotiations with TSW in recognition of its superior final offer. (After MTA had requested and received what were "final" offers, and after MTA had, on that basis, proceeded with and made substantial progress in fleshing out deal terms with TSW, D-V advised MTA that it wished to raise its offer further, eventually describing an offer that MTA calculated was approximately \$970 million in NPV. This was still less than the NPV that had be in proposed by TSW in its responsive final offer.)

# SUBSEQUENT DEVELOPM MM

The March 26, 2008 Set ction Committee Recommendation.

On March 26, 200 the Selection Committee unanimously agreed that TSW should be recommended for conditional designation as any loper for both the ERY and WRY. At that time TSW offered the best overall combination of total financial return, cer ainty of return, railroad operational compatibility, and development experience. TSW's proposals offered NT/ a NPV calculated at \$1,004,000,000 (or \$1,054,000,000 with the inclusion of the residual value), which was the highest of the proposers at that time. Moreover, after intensive negotiations on multiple deal points, MTA was able substantially to enhance the financial certainty features of TSW's proposal. See Attachments A and B to the Staff Summary of March 26, 2008, which summarized major transaction points for TSW's WRY and ERY proposals, as negotiated.

With respect to the scope and scale of impacts on LIRR operations and services, confidence was attained in the course of construction agreement negotiations that TSW would design and construct its project in a manner that would minimize the impact on the LIRR and ensure the ongoing viability of LIRR operations in the WSY. See Attachment C to the Staff Summary of March 26, 2008, outlining principal terms that TSW had agreed would be incorporated into the construction agreement.



#### Page 6 of 8

# Staff Summary

MTA Metropolitan Transportation Authority

The Board Authorization of March 26, 2008 and Ensuing CDL Negotiations with TSW

At the March 26, 2008 meeting of the MTA Board, the Board accepted the Selection Committee's recommendation and adopted resolutions that, among other things, authorized MTA's Chief Executive Officer to execute Conditional Designation Letters ("CDLs") with TSW for the ERY and WRY, provided CDLs could be negotiated by MTA staff to a final form that was satisfactory to MTA and that substantially conformed to the proposed deal terms outlined in the March 26, 2008 staff summary.

Negotiations thereafter proceeded with TSW with the goal of finalizing the CDLs for execution. On April 30, 200, after over a month of further negotiations, MTA determined that the CDL for the WRY was satisfactory and sub-tantially conformed to the proposed deal terms authorized at the March Board meeting. The WRY CDL was her signed by the parties and held in escrow, together with a check from TSW in the amount of \$11,000,000 (rep esenting \$6,000,000 in participation fees and a \$5,000,000 deposit into an expenses reimbursement fund), in anticipation of finalizing the ERY CDL terms within seven days. Under the terms of the escrow agreement, the release from escrow of the WRY CDL and the \$11,000,000 check was made conditional upon the parties coming to final acceptable terms for the ERY CDL as well as upon the satisfactory conclusion of discussions between TSW and the City of New York concerning various matters relating to Hudson Yards redevelopment.

Despite intensive negotiations, MTA and TSW were unable to agree to terms with respect to the ERY CDL that were consistent with the deal terms outlined in the March 26, 2008 staff summary and on May 13, 2008 TSW informed MTA that it was withdrawing its development proposals for the WRY and ERY

MTA Staff's Renewed Discussions with the Remaining Proposers.

At the time of TSW's withdrawal, MTA publicly announced 'nat i' would be resuming discussions with the other proposers in an effort to obtain acceptable terms for development transactions for the ERY and WRY. MTA quickly received expressions of interest from all three of the remaining proposers that had participated in the Supplemental Proposal process.

Related/Goldman, as noted above, had in March 2008 indicated to MTA that it was not in a position at that time to go forward with pursuing an ERY proposal. Related/Goldman now advised MTA that it desired to conclude development transactions for both the ERY and WRY and that it would be willing to consider as a basis for the transaction the deal terms that MTA had negotiated at length vith TSW. To that end, Related/Goldman asked to be provided with the detailed CDLs which had not been fully executed by TSW.

Extell Development Corp., as noted above, had previously submitted proposals with high land valuations, but which were based upon assumed real propent, tax levels well below those provided for by existing tax abatement policies, meaning that the value of its proposal (for MTA would decline substantially in the event Extell did not obtain such favorable levels of tax abatement from the laxing authorities. Extell now indicated that it wished to reformulate its proposals to remove this highly problematic feature, assuming that it could reach an appropriate understanding with the City of New York with respect to real property it vation matters.

D-V also contracted the MTA to express an interest in both yards. Subsequently D-V stated that it wished to re-enter substantive discussions with MTA only if MTA would agree to negotiate exclusively with D-V in an effort to reach a final deal, meaning that the MTA would not be permitted to speak to other proposers about deal terms during such proposed exclusive, period nor consider any offers from the other proposers in the event that a tentative agreement with D-V was reached. D-V also indicated that it did not want to recommence negotiations based on the TSW deal structure, but rather on the basis of the deal framework and terms that D-V had last discussed with the MTA in late March, and which had not been the subject of detailed negotiations between D-V and MTA. Finally, D-V did not confirm that its financial offer would remain at or above the level that had been reached when those discussions had left off in March.

MTA, in an effort to move the process forward to a prompt conclusion, provided copies of the CDLs – in the form that had been achieved through negotiations with TSW – to the three proposers, subject to a confidentiality agreement. Because MTA was not willing to limit competition by entering into exclusive negotiations with D-V on the terms described above, MTA staff resumed substantive discussions with the other two proposers.

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Metropolitan Transportation Authority

Extell initiated discussions with the City to address tax abatement issues that affected the framework of its proposal. Based upon progress it reported in those discussions, Extell indicated to MTA that it would be in a position to reformulate its proposals so that Extell, rather than MTA, assumed any risk arising from Extell obtaining a less favorable tax abatement treatment than it was seeking. Extell also communicated that MTA could anticipate revised offers with a combined NPV of at least \$900 million. Extell further indicated that although it was willing to negotiate using the TSW CDLs as a starting point, it was not willing to bind itself to the terms set forth in those documents.

After Related/Goldman had reviewed the relevant documents, they agreed to conclude a deal with the MTA by executing CDLs in substantially the form that had been negotiated with TSW at a combined NPV of \$1.000 billion dollars. Further discussions over the May 17 and 18 weekend culminated in Related/Goldman agreeing to increase its proport such that the financial value to MTA increased to a NPV of \$1.054 billion, an amount equal to the value of the Board-authorized TSW transactions (incorporating the residual values in both calculations), subject to Relate /Go. man's right to opt to delay base rent payments for up to an additional two years with respect to parcels upon which means the period by up to two years on such undeveloped parcels would only be permitted if (i) the Developer paid increased future rent in an amount that would result in MTA recouping one-half of the NPV of the delayed rent and (ii) are Developer increased its default payment guarantee by the full amount of the delayed rent such that MTA would recoup the full amount of the delayed rent in the event that Developer defaulted under the lease prior to construction start. The maximum anticipated impact of this abatement extension provision upon the NPV to the MTA (that is, under a cenario where no building had been commenced on any parcel on the WRY and the ERY and the abatement extension is approximately \$43 million, i.e., a reduction of the total NPV to the MTA from a resimated \$1.054 billion to an estimated \$1.011 billion.

#### SELECTION COMMITTEE RECOMMENDATION

On Sunday, May 18, 2008 the West Side Yards Selection Committee convened and unanimously agreed that the Selection Committee recommend that the MTA Board authorize the conditional designation of the Related/Goldman joint venture for the development of the WRY and ERY. Notable features of the Related/Goldman proposals that support this recommended outcome include the following:

- The economics of Related/Goldman 's propose is substantially conform to the favorable financial terms that the Board approved at its March meeting for a row mansaction. The only material difference between the TSW and the Related/Goldman financial proposale is the potential for an additional two year abatement extension in the Related/Goldman transaction which, in the vorst case as described above, could cause the NPV of the Related/Goldman transaction to be reduced from \$1.054 billion to \$1.011 billion were unfavorable economic conditions to result in the Develop rind, commencing building construction on any parcel within the first five years of the ERY lease, or the hist four years of the WRY lease.
- The Related/Goldman dave or ment entities have signed CDLs (which embody the terms set forth in Attachments A and B hersto, which attachments are identical to Attachments A and B to the March 26, 2008 TSW staff summary encode for the inclusion of the option for an additional two year abatement described above, and in Attachment C or the March 26, 2008 TSW staff summary) that are being held in escrow and will become effective upor MT. Board approval. Related/Goldman has also deposited an \$11 million check that will be cashed upon MT A Board approval (\$6 million of which is for participation fee payments and \$5 million of which is to fund an expenses reimbursement fund). The Selection Committee and MTA staff believe that MTA's interests are best served by consummating this certain transaction now, rather than exposing MTA to the substantial risk of reduced competition and the uncertainty of an acceptable future transaction.
- KelateL'Guldman agreed to substantially the same construction agreement terms that had been acceptable to L'F.R and had been agreed to with TSW with respect to its interactions with the LIRR and the protection of LIRR operations and services.
- The Related/Goldman joint venture offers a compelling combination of development expertise and financial acumen and resources. Related has more than 30 years experience in development, including in mixed-use environments such as the Time Warner Center (developed on land purchased from MTA). Goldman Sachs, as a leading global investment bank, possesses the expertise and resources to provide sound financial structure to an undertaking of this magnitude.
- The Related/Goldman proposals have a higher proportion of residential space relative to commercial space, and
  offer more affordable (and more permanent affordable) housing on-site at the Hudson Yards than did the TSW
  proposals, These features may enhance the prospects for favorable zoning outcomes for the WRY ULURP
  process that are consistent with orderly achievement of a successful WRY closing.



- The Related/Goldman proposals provide for retention of the High Line on both the south and the west, and do
  not propose removal of the Spur within the ERY, thus reducing the possibility of delays associated with disputes
  relating to the demolition of portions of the High Line.
- The Related/Goldman plan proposes LEED certification by the U.S. Green Building Council, as a LEED Neighborhood Development rated district, representing a significant commitment to green development in the United States.

In conclusion, it is recommended that the Boards of MTA, LIRR and TBTA adopt the attached resolutions which, among other things, authorize:

1. The MTA Chief Executive Officer to execute Conditional Designation Letters with Related/Goldman on the conditionally designated developer, for an exclusive period of 165 days, for the proposed disposition of certain developable property rights in the Eastern and Western Rail Yards.

2. The MTA Chief Executive to enter into Contracts and other project documents with Related/Goldman as may be negotiated pursuant to the Conditional Designation Letters.

3. The MTA to serve as Co-Lead Agency with the New York City Planning Commission (CPC") for the environmental review of the proposed mixed-use development over the Western Rail Yard and associated actions pursuant to applicable State and local environmental laws and regulations.

4. The TBTA to convey its property interests in the WSY to the MTA prior to the Closing of the proposed transactions.

for concerned

### RESOLUTION

### BOARDS OF THE METROPOLITAN TRANSPORTATION AUTHORITY LONG ISLAND RAIL ROAD TRIBOROUGH BRIDGE AND TUNNEL AUTHORITY

WHEREAS, Metropolitan Transportation Authority ("MTA") owns Lot 50 in Block 762 (the "MPB Lot"), which is located on the north side of West  $30^{th}$  Street between  $10^{th}$  and  $1^{th}$  Avenues in Manhattan; and

WHEREAS, Triborough Bridge and Tunnel Authority ("TBTA") owns the remainder of the real property on the West Side of Manhattan generally bounded on the nort voy West 33<sup>rd</sup> Street, on the east by 10<sup>th</sup> Avenue, on the south by West 30<sup>th</sup> Street and on the wart by 12<sup>th</sup> Avenue, including rights to occupy the portion of such property under 11<sup>th</sup> Avenue (the "TBTA Property", and together with the MPB Lot, the "Rail Yards") - vhich Rail Yards comprise (i) that portion located to the east of 11<sup>th</sup> Avenue (the "Eastern Rail Yard" or "ERY") and (ii) that portion located to the west of 11<sup>th</sup> Avenue (the "Western hail Yard" or "WRY"); and

WHEREAS, TBTA intends to transfer ownership o the TBTA Property to the MTA for a nominal sum, pursuant to Section 553(p) of the F blic Authorities Law; and

WHEREAS, the City of New York has tak *r*, steps to expand the Manhattan central business district and to promote the economic development interests of the City and State of New York by revitalizing the Far West Side of Man around into a mixed-use commercial and residential area by, among other things, rezoning portions or what is known as the Hudson Yards Redevelopment Area and undertaking, in conjunction with the MTA, the extension of the Number 7 subway line west from Times Square (the "Number 7 Line Extension Project"); and

WHEREAS, the MTA one City in September 2006 entered into (a) a memorandum of understanding (the Rail Yards MOU"), which provided for, among other things, the issuance of Requests for 'ro osale by the MTA for development of the Eastern Rail Yard and for the Western Rail Vard, with the selection of a developer or developers for such yards to be made by the MTA Board, and (b) a memorandum of understanding (the "Number 7 Line MOU") for the design construction and funding of the Number 7 Line Extension Project; and

WFEREAS, on July 11, 2007, MTA and the City entered into a further memorandum of un <sup>1</sup>erstanding (the "July 11 MOU"), by which the City and MTA, recognizing that the WRY requires re-zoning to accommodate mixed-use development, identified certain actions within the control of the City and MTA to be undertaken to accomplish the City's goals of promoting the orderly development of the Hudson Yards Redevelopment Area in accordance with sound planning objectives and MTA's goals of achieving the maximum revenue from the development of the WRY for application to MTA's capital plans for investment in the New York region's public transportation system while assuring safe, continuous, uninterrupted service by the Long Island Rail Road ("LIRR"); and

WHEREAS, pursuant to the July 11 MOU, the City and MTA set forth a number of shared understandings, including that (i) Design Guidelines for the WRY annexed to the July 11 MOU represented planning and design goals that WRY development should promote and achieve; (ii) an affordable housing commitment by the developer of the WRY would be included in the WRY RFP, requiring developing all rental housing at the WRY as "80/20" housing (subject to allocation of sufficient tax-exempt bond cap or other equivalent low-cost financing to the developer and the availability of such other incentives as generally available for development of 80/20 housing in the City of New York); (iii) the City would support in the WRY rearing a density bonus in an effort to foster the creation of permanently affordable low in some housing on-site and the City would additionally contribute \$40 million to construct or other use create new affordable housing off-site of the WRY, including at a possible site (the :48/10 Site") owned by the City at 48<sup>th</sup> Street and 10<sup>th</sup> Avenue, to complement the on-site effordable housing commitment; (iv) in the event the City wished to construct off-site affor 'ab e housing using such capital funds at a site (the "54/9 Site") at 54<sup>th</sup> Street and 9<sup>th</sup> Avenue win ch is owned in fee by the City but subject to NYCT leasehold control), authorization of the board would be sought to make such site available to the City for such project (subject to the right of NYCT to maintain occupancy of a portion of the premises for operations) at the time MTA was closing the sale or lease of the WRY for development based upon a re-zoning complying with the Design Guidelines; (v) a WRY School Floor Area bonus clou'd be included in the WRY rezoning, subject to the creation of which bonus the WRY RFP would require a WRY developer to reserve a location for a school, to be built and paid for by the City; (vi) the City would fund and perform in a timely manner a re-profiling of 33<sup>rd</sup> Stree, west of 11<sup>th</sup> Avenue to provide better site access at WRY; (vii) the City would make water a deewer available in the streets adjacent to the WRY, at City expense, in sufficient capacities and on a timely basis to service the development on the WRY contemplated by the Design (juic) lines; and (viii) the City would pay the annual operations and maintenance costs of the linear open space located on the High Line structure along West 30<sup>th</sup> Street; and

WHEREAS, the MTA on <sup>1</sup> N w York City Planning Commission ("CPC") propose to serve as Co-Lead Agencies for the environmental review of the proposed mixed-use development over the WRY, pursuant to the State Environmental Quality Review Act ("SEQRA") and, in the case of CPC, the New York City Environmental Quality Review ("CEQR"); and

WHEREAS, the actions to be analyzed in such review (collectively, the "Proposed Action") includ. (1) the lease and/or sale of the air space and related real property interests over the WRY by MA to an entity selected by MTA through a competitive process to carry out such mixedup development; (2) the rezoning by the City of the WRY pursuant to the Uniform Land Use Review Procedure; (3) the establishment of new legal grades in West 33<sup>rd</sup> Street between 11<sup>th</sup> and 12<sup>th</sup> Avenues to facilitate a proposed platform over the WRY; (4) the construction of a PS/IS school above the WRY; (5) the associated disposition of the 54/9 Site and the 48/10 Site for the development of affordable housing at such sites; and (6) such other zoning map changes, text amendments, off-site improvements, development rights transfers, and other agency actions as may be necessary or appropriate to facilitate such mixed-use development and to implement any necessary mitigation measures; and WHEREAS, in view of the size and scope of the Proposed Action, MTA staff has determined that the Proposed Action might result in one or more significant environmental impacts, and accordingly recommends that MTA cooperate with the CPC in issuing a positive declaration, undertaking scoping, and preparing a draft and a final environmental impact statement for the Proposed Action;

WHEREAS, on July 11, 2007, MTA issued and thereafter publicly advertised a Request for Proposals (the "WRY RFP") for mixed-use development of the WRY, inviting proposals for dispositions in the form of either a sale, or up to a 99-year lease, of the developable W XY property rights; and

WHEREAS, on October 11, 2007, MTA received submissions from five proposers in response to the WRY RFP, including Extell Development Company ("Extell"); Bro Kfi ld Properties Developer LLC ("Brookfield"); The Related Companies in a partnership with Goldman Sachs ("Related/Goldman"); TS West Side Holding, LLC (c/o Tishman Sperre Properties) ("TSW"); and Hudson Center East LLC and Hudson Center West LLC (mixing venture of The Durst Organization, Inc. and Vornado Realty Trust) ("D-V"); and,

WHEREAS, on January 28, 2008, MTA requested supplemental proposals from the five proposers, and, in such supplemental proposal solicitation, included a draft Conditional Designation Letter ("CDL") to be completed by e. ch of the proposers, which CDL, if later executed by the MTA and a proposer in a mutually acceptable form, would provide a conditionally designated developer an exclusive term (the "Designation Term") to fully negotiate and execute a contract to enter into ground lease and the other documents and agreements needed in connection with the proposed disposition of the developable WRY rights; and

WHEREAS, on February 26, 20°6, MTA received supplemental submissions from four of the five above-noted proposers in response to its solicitation; and

WHEREAS, as further a scribed in the staff summary accompanying this resolution, MTA staff, in working groups for in d with representatives of Hudson Yards Development Corporation, engaged in d tail d review of the October 11, 2007 and February 26, 2008 submissions of the proposers, hear presentations from proposers, conducted discussions and negotiations with the proposers and reported on relevant aspects of the proposals to the Selection Committee created pursuar. to he Rail Yards MOU (the "Selection Committee"); and

VEREAS, the submissions of the proposers have been summarized to the Board, as set forth in the naterials contained in and annexed to the staff summary, and the Selection Committee has recommended that Related/Goldman be conditionally designated by the MTA Board as the Western Rail Yard developer; and

WHEREAS, the fair market value of the WRY development rights in question has been tested and evaluated through a competitive selection process, the methods, terms and conditions of which have permitted full and free competition, involving public advertisement for proposals, the receipt of competitive proposals, the conduct of discussions and negotiations with the proposers in order to maximize value, and the presentation of the competitive proposals to the Board by public staff summary; and

WHEREAS, the WRY CDL, upon execution by the MTA and a proposer, will serve to design te the Conditionally Designated Developer as the exclusive party with whom MTA will negotiate the transaction for the WRY during the Designation Term, and will provide that (i) the conditional designation does not create or give rise to any contractual or other legan enforceable rights, obligations or liabilities of any kind on the part of any party, other than for the conditionally designated proposer and MTA to negotiate the transaction in good faith and to carry out their express obligations set forth therein; (ii) if the conditionally designated proposer and MTA cannot in good faith successfully conclude contract negotiations during the Designation Term, either party may choose to terminate the conditional 'esignation without liability for any costs or expenses incurred by the other party in the propration, clarification, submission or negotiation of the RFP and proposer's response there, y, such CDL, the Contract or any other project document, except for any liabilities incurred under the Temporary Entry Permit that survive such termination and/or amounts reimbursed to MTA, LIRR and other parties under the WRY Expenses Reimbursement Agreement; and (iii) in the event that a Contract is not entered into on or prior to the end of the Designation Vern for any reason, as more particularly set forth in the CDL, certain fees shall be retained by MTA, and MTA may choose to negotiate with other proposers or other potential developers, to terminate the selection process or to begin a new selection process for such Yard; and

WHEREAS, the Boards of the MTA, T3TA and LIRR find the proposal of the developer recommended by the Selection Cor mixtue for designation to be the most advantageous to the MTA, price and other factors set is rt. in the WRY RFP having been considered; and

WHEREAS, the Boards of the MTA, TBTA and LIRR further find that the proposed disposition of the WRY property rights is for not less than fair market value and is proposed to be made upon proper terms and conditions, and that an appraisal of the value of such property rights has been made by an interference appraiser as set forth in the accompanying staff summary and included in the roord of the transaction; and

WHEREAS, the Boards of the MTA, TBTA and LIRR further find that the disposal of the WRY property rights is intended to further the public welfare and to advance the economic revelopment interests of the MTA by, inter alia, enhancing the ability of MTA to develop and no orve commuter transportation and other services related thereto within the metropolitan commuter transportation district and creating substantial sources of revenue to MTA, and that, in addition, the disposal of the property rights in question is intended to advance the economic development interests of the City and State of New York ("State") as well as the interest of MTA in transit-oriented development, by spurring the revitalization of the Hudson Yards Redevelopment Area, which is expected to result in the creation and retention of substantial number of job opportunities and the creation or retention of substantial sources of revenues to the City, State, and MTA; and

WHEREAS, the Boards of the MTA, TBTA and LIRR find that the terms and conditions of the proposed disposition will provide for safe, continuous, and uninterrupted LIRR service, while enhancing the WRY by providing for a roof structure, or platform, over such yard, as well as other improvements to such yard;

NOW THEREFORE, upon the recommendation of MTA's Chairman, Executive Director and Chief Executive Officer, and the Selection Committee, the Boards of the MTA, TETA and LIRR resolve as follows:

1. The Executive Director and Chief Executive Officer is hereby authorized to execute a Conditional Designation Letter with RG WRY LLC, designating RG WPY LLC as the conditionally designated developer for the proposed disposition of certair. d velopable property rights in the Western Rail Yard.

2. The Executive Director and Chief Executive Officer and his hesp ctive designees are hereby authorized to take all necessary or appropriate actions for the MTA to participate as a co-lead agency with the CPC in the environmental review of the Proposed Action and to cooperate with the CPC in carrying out their respective obligations under SEQRA and CEQR, including, without limitation, issuing a positive declaration for the Proposed Action, completing a public scoping process for and preparing a draft and final environmental impact statement with respect to the Proposed Action and publishing all notices and conducting all public meetings and hearings as shall be required in connection with the foregoing.

3. Subject to the foregoing, the Executive Director and Chief Executive Officer and his respective designees are hereby authorized to execute a contract and any other necessary or appropriate agreements, leases, dee's, documents, and other instruments and to take any other necessary or appropriate step, to implement the proposed disposition of certain developable property rights in the We terr kail Yard and the construction of improvements thereon as part of the development thereof including but not limited to: (i) the transfer of the ownership of the WRY from TBTA (0/MTA; (ii) effectuation of the terms and conditions of the Conditional Designation Letter, and/or such other terms and conditions as MTA and Developer may negotiate, such terms to be acceptable to the Executive Director and the Chief Executive Officer, and (iii) effectuation of the terms and conditions of the July 11 MOU as pertinent to the WRY; provided that the contract and other project documents shall provide that such contract and project do uments shall not be binding on the MTA unless and until (a) the MTA Board and the PC shall have completed the environmental review of the Proposed Action in accordance with the requirements of SEQRA and CEQR and (b) on the basis of that review, the MTA Board shall have made written findings concerning the environmental impacts of the Proposed Action in accordance with SEQRA and its implementing regulations, 6 NYCRR, Part 617, and approved the material terms of the contract and the other project documents.

4. The Executive Director and Chief Executive Officer and his respective designees are hereby authorized to take any and all actions as may be necessary, desirable or convenient to satisfy applicable legal or regulatory requirements in connection with the foregoing actions. ForReference purposes on

Dated: May 22, 2008

### RESOLUTION

### BOARDS OF THE METROPOLITAN TRANSPORTATION AUTHORITY LONG ISLAND RAIL ROAD and TRIBOROUGH BRIDGE AND TUNNEL AUTHORITY

WHEREAS, Metropolitan Transportation Authority ("MTA") owns Lot 50 in Bloch /02 (the "MPB Lot"), which is located on the north side of West 30<sup>th</sup> Street betweer 10<sup>th</sup> and 11<sup>th</sup> Avenues in Manhattan; and

WHEREAS, Triborough Bridge and Tunnel Authority ("TBTA") over the remainder of the real property on the West Side of Manhattan generally bounded on the portion by West 33<sup>rd</sup> Street, on the east by 10<sup>th</sup> Avenue, on the south by West 30<sup>th</sup> Street and on the west by 12<sup>th</sup> Avenue, including rights to occupy the portion of such property under 11<sup>th</sup> Avenue (the "TBTA Property", and together with the MPB Lot, the "Rail Yera."), which Rail Yards comprise (i) that portion located to the east of 11<sup>th</sup> Avenue (the "Eastern Rail Yard" or "ERY") and (ii) that portion located to the west of 11<sup>th</sup> Avenue (the 'Western Rail Yard" or "WRY"); and

WHEREAS, TBTA intends to transfer ownership of the TBTA Property to the MTA for a nominal sum, pursuant to Section 553(p) of the Public Authorities Law; and

WHEREAS, the City of New York has taken steps to expand the Manhattan central business district and to promote the economic development interests of the City and State of New York by revitalizing the Far West Side of Manhattan into a mixed-use commercial and residential area by, among other things, rezoning portions of what is known as the Hudson Yards Redevelopment Area and undertaking in conjunction with the MTA, the extension of the Number 7 subway line west from Times Squar (the "Number 7 Line Extension Project"); and

WHEREAS, the  $\Lambda_{\Delta}$  and City in September 2006 entered into (a) a memorandum of understanding (me Rail Yards MOU"), which provided for, among other things, the issuance of Requests for Proposals by the MTA for development of the Eastern Rail Yard and for the Western Kail Yard, with the selection of a developer or developers for such yards to be made by the M (A Board; and (b) a memorandum of understanding (the "Number 7 Line MOU") for the resign, construction and funding of the Number 7 Line Extension Project; and

WHEREAS, on July 11, 2007, MTA issued and thereafter publicly advertised a Request for Proposals for development proposals for the ERY (the "ERY RFP"), which is currently zoned as set forth in the Special Hudson Yards District zoning to accommodate large-scale mixed use development, which RFP invited proposals for dispositions in the form of either a sale, or up to a 99-year lease, of the developable property rights; and WHEREAS, on July 11, 2007, MTA and the City entered into a further memorandum of understanding (the "July 11 MOU"), by which the City and MTA recognized that certain actions within the control of the City and MTA should be undertaken to accomplish the City's goals of promoting the orderly development of the Hudson Yards Redevelopment Area in accordance with sound planning objectives and MTA's goals of achieving the maximum revenue from the development of the ERY for application to MTA's capital plans for investment in the Never region's public transportation system while assuring safe, continuous, uninterrupted service cy the Long Island Rail Road ("LIRR"); and

WHEREAS, pursuant to the July 11 MOU, the City has agreed, among other things to make water and sewer available in the streets adjacent to the ERY, at City expense, in sufficient capacities and on a timely basis to service the development on the ERY contemplated by the ERY zoning, to fund and perform in a timely manner a re-profiling of 3<sup>1rd</sup> Street east of 11<sup>th</sup> Avenue to provide better site access at ERY, and to pay the annual operations and maintenance costs of the linear open space located on the High Line structure along West 30<sup>th</sup> Street, and the MTA agreed, inter alia, to require ERY developers to reserve space in the ERY for use as a cultural facility, in consideration for which reservation of space the City has agreed to pay the MTA the sum of \$15,000,000 at the time of closing by the M1A of the sale or lease of the ERY; and

WHEREAS, on October 11, 2007, MTA received submissions from five proposers in response to the ERY RFP, including Extell Development Company ("Extell"); Brookfield Properties Developer LLC ("Brookfield"); The Relate 1 C mpanies in a partnership with Goldman Sachs ("Related/Goldman"); TS West Side H Idir g, LLC (c/o Tishman Speyer Properties) ("TSW"); and Hudson Center East LLC and Hudson. Center West LLC (a joint venture of The Durst Organization, Inc. and Vornado Pealty Trust) ("D-V"); and

WHEREAS, on January 28, 2008, MTA requested supplemental proposals from the five proposers, and, in suc's st premental proposal solicitation, included a draft Conditional Designation Letter ("CDL") to be completed by each of the proposers, which CDL, if later executed by the MTA and a proposer in a mutually acceptable form, would provide a conditionally designated developer an exclusive term (the "Designation Term") to fully negotiate and execute a contract to enter into ground lease and the other documents and agreements needed in connection with the proposed disposition of the developable ERY rights; and

WHE REAS, on February 26, 2008, MTA received supplemental submissions from four of the live above-noted proposers in response to its solicitation; and

WHEREAS, as further described in the staff summary accompanying this resolution, MTA staff, in working groups formed with representatives of Hudson Yards Development Corporation, engaged in detailed review of the October 11, 2007 and February 26, 2008 submissions of the proposers, heard presentations from proposers, conducted discussions and negotiations with the proposers, and reported on relevant aspects of the proposals to the Selection Committee created pursuant to the Rail Yards MOU (the "Selection Committee"); and

WHEREAS, the submissions of the proposers have been summarized to the Board, as set forth in the materials contained within and annexed to the staff summary, and the Selection Committee has recommended the MTA Board authorize the MTA to conditionally designate Related/Goldman as the Eastern Rail Yard developer; and

WHEREAS, the fair market value of the ERY development rights in question has been to ted and evaluated through a competitive selection process, the methods, terms and conditions of which have permitted full and free competition, involving public advertisement for  $_{\rm P}$  roposals, the receipt of competitive proposals, the conduct of discussions and negotiations with the proposers in order to maximize value, and the presentation of the competitive proposals to the Doard by public staff summary; and

WHEREAS, the ERY CDL, upon execution by the MTA and a proposer will serve to designate the conditionally designated developer as the exclusive party with v bon MTA will negotiate the transaction for the ERY during the Designation Term, and will rovide that (i) the conditional designation does not create or give rise to any contractual or the legally enforceable rights, obligations or liabilities of any kind on the part of any party, other than for the conditionally designated proposer and MTA to negotiate the transaction in good faith and to carry out their express obligations set forth therein; (ii) if the conditionally designated proposer and MTA cannot in good faith successfully conclude contract negotiations during the Designation Term, either party may choose to terminate the conditional designation without liability for any costs or expenses incurred by the other party in the proparation, clarification, submission or negotiation of the RFP and proposer's response there to such CDL, the contract or any other project document, except for any liabilities incurred under the Temporary Entry Permit that survive such termination and/or amounts reimbu sec to MTA, LIRR and other parties under the ERY Expenses Reimbursement Agreement and (iii) in the event that a contract is not entered into on or prior to the end of the Design tich Term for any reason, (a) as more particularly set forth in the CDL, certain fees shall be retained by MTA, and (b) MTA may choose to negotiate with other proposers or other process is developers, to terminate the selection process or to begin a new selection process for such Yard; and

WHEREAS, the Boards of the MTA, TBTA and LIRR find the proposal of the developer recommended by the Selection Committee for designation to be the most advantageous to the MTA, price and other factors set forth in the ERY RFP having been considered; and

V.HE.YEAS, the Boards of the MTA, TBTA and LIRR further find that the proposed disposition of the ERY property rights is for not less than fair market value and is proposed to be made upon proper terms and conditions, and that an appraisal of the value of such property rights has been made by an independent appraiser as set forth in the accompanying staff summary and included in the record of the transaction; and

WHEREAS, the Boards of the MTA, TBTA and LIRR further find that the disposal of the ERY property rights is intended to further the public welfare and to advance the interests of the MTA by, <u>inter alia</u>, enhancing the ability of MTA to develop and improve commuter transportation and

other services related thereto within the metropolitan commuter transportation district and creating substantial sources of revenue to MTA, and that, in addition, the disposal of the property rights in question is intended to advance the economic development interests of the City and State of New York ("State"), and the interest of the MTA in transit oriented development, by spurring the revitalization of the Hudson Yards Redevelopment Area, which is expected to result in the creation and retention of substantial number of job opportunities and the creation or retention of substantial sources of revenues to the City, State, and MTA; and

WHEREAS, the Boards of the MTA, TBTA and LIRR find that the terms and conditions of the proposed disposition will provide for safe, continuous, and uninterrupted LIRR service, while enhancing the ERY by providing for a roof structure over such yard, as well as other improvements to such yard.

NOW THEREFORE, upon the recommendation of MTA's Chairman, a xecutive Director and Chief Executive Officer, and the Selection Committee, the Boar is of the MTA, TBTA and LIRR resolve as follows:

1. The Executive Director and Chief Executive Officer is hereby authorized to execute a Conditional Designation Letter with RG ERY LLC designating RG ERY LLC as the conditionally designated developer for disposition of certain developable property rights in the Eastern Rail Yard.

2. The Executive Director and Chief Executive Officer and his respective designees are hereby authorized to execute a contract and an other necessary or appropriate agreements, contracts, leases, deeds, documents, and other instruments, and to take any other necessary or appropriate steps, to implement the proposed disposition of certain developable property rights in the Eastern Rail Yard and the construction of in provements thereon as part of the development thereof, including but not limited to (n) the transfer of the ownership of the ERY from TBTA to MTA; (ii) effectuation of the terns and conditions as MTA and Developer may negotiate, such terms to be acceptable to the Executive Director and the Chief Executive Officer, and (iii) effectuation of the terms and conditions of the Target MTA to the ERY.

3. The Executive Director and Chief Executive Officer and his respective designees are hereby authorized to take any and all actions as may be necessary, desirable or convenient to satisfy ar plicable legal or regulatory requirements in connection with the foregoing actions.

Da'ed: May 22, 2008

## ATTACHMENT A - MAJOR WRY TRANSACTION POINTS

Deal Structure	99-year ground lease, severable, with options to purchase severed fee parcels.
Contract Deposit	Total 10% of Initial Land Value (ILV), payable as follows:
	• 5% of ILV deposited in escrow on Contract execution; payable to MTA at Transaction Closing (delivery of possession).
	• 2.5% of ILV payable at first anniversary of Transaction Closing
	<ul> <li>2.5% of ILV payable at second anniversary of Tra. saction Closing</li> </ul>
Initial Land Value	\$494 Million ILV.
Rent Factor; Annual Base Rent	Annual Base Rent equal to 6.5% of ILV less Contract Deposit (or, in case of Severed Parcel on which construction of Building has been commenced prior to full finding of Contract Deposit, less such portion of Contract Deposit is has been or is thereafter funded), escalated as here v.
Base Rent Escalations	<ul> <li>Fixed Escalation: 10% every 5 years following Transaction Closing</li> </ul>
	• FMV Reset: a) years 30, 55 and 80 of each Severed Lease Parce', with initial Reset on all Severed Lease Parcels no later than 40th anniversary of Transaction Closing
	• FMV Resets valued as if encumbered by Lease and unimproved by Roof, capped at 120% of previous year's Base Rent, with valuation disputes to be resolved by a "baseball" arbitration process.
Base Kunt Abatement	• Annual Base Rent 100% abated for maximum 2 years from Transaction Closing; 50% abated for maximum of additional 3 years from second anniversary of Transaction Closing
	• Base Rent with respect to Severed Parcels during Building construction is greater of (i) allocated Severed Parcel Base Rent at then-current abatement level, or (ii) 50%. Allocated Base Rent at completion (TCO) of each Building is 100%.
Option for Rent Delay [THIS IS THE ONLY PROVISION	• Developer has the option to delay base rent payments for up to an additional two years with respect to parcels upon which no building construction had begun within the original base abatement period described above. Developer's right to

THAT IS DIFFERENT FROM THE TSW TRANSACTION SUMMARY]	exercise such option to extend the abatement period by up to two years on such undeveloped parcels is conditioned upon (i) the Developer agreeing to pay increased future rent in an amount that would result in MTA recouping one-half of the NPV of the delayed rent and (ii). the Developer increasing its default payment guaranty by the full amount of the delayed rent such that MTA would recoup the full amount of the delayed rent in the event that Developer defaults under the lease prior to construction start.
Fee Purchase Option Exercise, Price	<ul> <li>Fee purchase option for each Building exercisable at time of receipt of TCO or any time thereafter.</li> <li>Fee purchase price equals present value of all remaining Base Rent under Severed Parcel lease, including escalations and FMV Resets (with FMV Resets assumed at 120% of previous year's rent), plus value of MTA reversion rout terest at lease expiration, discounted to date of fee clusing at 6.5%.</li> </ul>
Guaranties	<ul> <li>Base Rent Guaranty of full amount of Lase Rent, in effect from commencement of initial phase of Roof construction until completion of full WRY Roof, capped at \$250 Million</li> <li>Roof Completion Guaranty in effect from commencement of each respective phase of Roof construction, guaranteeing lienfree final completion of such phase of Roof construction capped at (x) 115% of nord costs plus (y) associated soft costs such as architectured a dongineering, to the extent not theretofore paid, less amounts to be funded pursuant to the Roof construction loan ("the than loan amounts which are not funded by reason of 3c ro ver default.)</li> <li>Building construction, guaranteeing lien-free substantial completion of Building on each Severed Parcel capped at (x) 115% of hard costs plus (y) associated soft costs such as architectural and engineering, to the extent not theretofore paid, less amounts to be funded pursuant to the Building construction guaranteeing lien-free substantial completion of Building on each Severed Parcel capped at (x) 115% of hard costs plus (y) associated soft costs such as architectural and engineering, to the extent not theretofore paid, less amounts to be funded pursuant to the Building construction loan (other than loan amounts which are not funded by reason of Borrower default.)</li> </ul>
	• Default Payment Guaranty covers required Default Payments (i.e., any unpaid installments of Deposit and Base Rent due under Lease from Transaction Closing until Developer surrenders possession of site (other than Severed Parcels with respect to which a Buildings Completion Guaranty has been delivered) to MTA, plus additional default payment per schedule). Default Payment Guaranty expires when Default Payments have been paid in full or are otherwise reduced to

	zero.
	• Guarantor to be creditworthy entity satisfactory to MTA with net worth at all times sufficient to provide commercially reasonable coverage levels of Guaranty obligations.
PILOT and PILOST	• Full PILOT payable, subject to UTEP, 421-a, and other statutory abatements available to Developer without regard to MTA exemption.
	• Full PILOST to MTA on core and shell and initial tenant improvements in all buildings (commercial and residential).
Tax-Exempt Roof Financing	50% of net savings to MTA.
Savings	S
No. 7 Line	• If at any point, No. 7 Line target completio. d: te is extended:
	<ul> <li>(x) for first 12 months of delay 50% "Base Rent holiday" (i.e., 50% of whatever Base Rent would otherwise be payable during that period)</li> </ul>
	• (y) for any delay beyon 1 12 months, 100% Base Rent abatement until date that is 2 years prior to then-scheduled completion date 2, which time 50% Base Rent abatement commences, (i.e., schedule is pushed out, such that in all events, Base Rent will not be payable until 2 years prior to the anticipated delivery of the No. 7 Line.)
	• All of the above is subject to true-up if lost time is made up and No 7 1. completed by January 2014.
	• Developer will have the right to terminate transaction with Deposit and all Base Rent refunded to Developer if No. 7 Line is terminated or if target completion date does not provide for completion by January 2020.
Litigation	So long as no injunction, Developer to close on original Contract terms at earlier of (i) favorable final non-appealable order in litigation, or (ii) 18 months. If Developer demonstrates to MTA's
	reasonable satisfaction that due to pending litigation it is not feasible to obtain financing on commercially reasonable terms for Project commencement, closing extended for additional period until favorable final non-appealable order in litigation, not to exceed additional 18 months. If Developer does not close after additional extension, MTA may elect to terminate Contract and retain 25% of Deposit, and refund to Developer the remainder of the Contract Deposit plus all unspent/uncommitted funds in the WRY Expenses Fund, the WRY portion of the Shea Facility Fund and the WRY

	portion of the Site Preparation Fund.
Zoning Risk	If final zoning does not allow for 10 FAR with mix of commercial and residential square footages per WRY Design Guidelines, Developer may terminate Contract with MTA to retain 25% of Contract Deposit and refund to Developer the remainder of the Contract Deposit plus all unspent/uncommitted funds in the WRY Expenses Fund, the WRY portion of the Shea Facility Fund and the WRY portion of the Site Preparation Fund.
Environmental	• Liability for pre-existing conditions discovered during Study Period and Contract Period capped at \$2.5MM if no 1 raisaction Closing (such amount (or LOC) put into environmental find prior to entry onto site).
	• Upon Transaction Closing, Developer assumes rul liability (other than Spill No. 04-07411 as identifie Un RFP, for which Developer assumes no liability).
SEQRA/Board Approval Risk	If MTA Board makes the SEQRA findings that would allow the Project but does not approve the Transiction, Developer gets refund of Deposit plus all amounts previous, advanced to MTA (full amounts of deposits made for E. vnonmental Fund, Expenses Fund, Shea Fund, Site Preparation Fund), PLUS liquidated damages in amount equal to 10% of LV plus 18 months of WRY Rent, PLUS at Developer's option, unwinding of ERY transaction (with Deposit plus all ERY Ren the etofore paid by Developer refunded to Developer).
Terra Firma Construction Prior to Roof Commencement	If zoning v ould allow WRY to be developed in a manner which would allow v substantial development to take place without con. nencement of a reasonable allocation of the Roof, then the bactes will agree on an equitable mechanism to the adjust the purchase price with respect to early land development where no portion of the Roof is required, subject to subsequent true-up.
Springin <sub>y</sub> Payment on EPV Nefault	If Developer defaults on ERY lease, a springing payment of \$100M, payable in no more than two installments over the 24 month period next following the ERY default, will be due under WRY lease. If Developer fails to make such payment Developer will be in default under the WRY lease, in which case WRY Default Payment provisions apply (but not the \$100M payment).
Construction Issues	See attached.
WRY Outside Closing Date	WRY Contract will contain performance milestones to undertake ULURP and close Transaction by specified outside date, subject
<ul> <li>CDL Expense Deposits</li> <li>Expense Fund initial deposit at \$5M for ERY and WRY, replenished to \$2M</li> <li>Environmental Deposit (or LOC) at \$2.5M WRY</li> <li>WRY portion of Shea Facility Fund (and WRY portion of Site Preparation Fund, if applicable), per MTA CDL Draft (may b funded upon Contract execution, rather than CDL, at Develope election)</li> <li>Participation Fee of \$3M upon CDL execution.</li> </ul> Site Plan and Uses Developer to reconstruct and maintain (or cause to be maintained High Line per Developer proposal, at Developer's sole cost and risk.	nished to \$2M conmental Deposit (or LOC) at \$2.5M WRY Y portion of Shea Facility Fund (and WRY portion of Site aration Fund, if applicable), per MTA CDL Draft (may be ed upon Contract execution, rather than CDL, at Develop on)
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<ul> <li>WRY portion of Shea Facility Fund (and WRY portion of Site Preparation Fund, if applicable), per MTA CDL Draft (may b funded upon Contract execution, rather than CDL, at Develop election)</li> <li>Participation Fee of \$3M upon CDL execution.</li> <li>Site Plan and Uses</li> <li>Consistent with Developer Site Plan and Master Plan Proposal</li> <li>High Line</li> <li>Developer to reconstruct and maintain (or cause to be maintained High Line per Developer proposal, at Developer's sole cost and risk.</li> </ul>	Y portion of Shea Facility Fund (and WRY portion of Site aration Fund, if applicable), per MTA CDL Draft (may be ed upon Contract execution, rather than CDL, at Develop on)
Preparation Fund, if applicable), per MTA CDL Draft (may b funded upon Contract execution, rather than CDL, at Develop election)         • Participation Fee of \$3M upon CDL execution.         Site Plan and Uses         High Line         Developer to reconstruct and maintain (or cause to be maintained High Line per Developer proposal, at Develop er's sole cost and risk.	aration Fund, if applicable), per MTA CDL Draft (may b ed upon Contract execution, rather than CDL, at Develo on)
Site Plan and Uses       Consistent with Developer Site Plan and Master Plan Proposal         High Line       Developer to reconstruct and maintain (or cause to be maintained High Line per Developer proposal, at Developer's sole cost and risk.	
Uses       Developer to reconstruct and maintain (or cause to be maintained High Line per Developer proposal, at Developer's sole cost and risk.	cipation Fee of \$3M upon CDL execution.
High Line per Developer proposal, at Dovelor er's sole cost and risk.	nt with Developer Site Plan and Master Plan Proposal
orReterencepurp	

### ATTACHMENT B - MAJOR TRANSACTION POINTS

Deal Structure	99-year ground lease, severable, with options to purchase severed fee parcels.
Contract Deposit	Total 10% of Initial Land Value (ILV), payable as follows:
	• 5% of ILV deposited in escrow on Contract execution; payable to MTA at Transaction Closing (delivery of possession).
	• 2.5% of ILV payable at first anniversary of Transaction Closing
	<ul> <li>2.5% of ILV payable at second anniversary of Transaction Closing</li> </ul>
Initial Land Value	\$376 Million ILV.
Rent Factor; Annual Base Rent	Annual Base Rent equal to 6.5% of ILV Loss Contract Deposit (or, in case of Severed Parcel on which construction of Building has been commenced prior to full funding of Contract Deposit, less such portion of Contract Deposit as his been or is thereafter funded), escalated as below
Base Rent Escalations	<ul> <li>Fixed Escalation: 10<sup>o</sup> every 5 years following Transaction Closing</li> <li>FMV Reset. at years 30, 55 and 80 of each Severed Lease Parcel, with in tial Reset on all Severed Lease Parcels no later than 4<sup>o</sup>th anniversary of Transaction Closing</li> <li>FNV Fesets valued as if encumbered by Lease and unimproved v Roof, capped at 120% of previous year's Base Rent, with valuation disputes to be resolved by a "baseball" arbitration process.</li> </ul>
Base Reat Abateme.	• Annual Base Rent 100% abated for maximum 3 years from Transaction Closing; 50% abated for maximum 3 years from third anniversary of Transaction Closing
	• Base Rent with respect to Severed Parcels during during Building construction is greater of (i) allocated Severed Parcel Base Rent at then-current abatement level, or (ii) 50%. Allocated Base Rent at completion (TCO) of each Building is 100%.
Option for Rent Delay [THIS IS THE ONLY PROVISION	• Developer has the option to delay base rent payments for up to an additional two years with respect to parcels upon which no building construction had begun within the original base abatement period described above. Developer's right to

THAT IS DIFFERENT FROM THE TSW TRANSACTION SUMMARY]	exercise such option to extend the abatement period by up to two years on such undeveloped parcels is conditioned upon (i) the Developer agreeing to pay increased future rent in an amount that would result in MTA recouping one-half of the NPV of the delayed rent and (ii) the Developer increasing its default payment guaranty by the full amount of the delayed rent such that MTA would recoup the full amount of the delayed rent in the event that Developer defaults under the lease prior to construction start.
Fee Purchase Option Exercise, Price	<ul> <li>Fee purchase option for each Building exercisable at time of receipt of TCO or any time thereafter.</li> <li>Fee purchase price equals present value of all remaining Base Rent under Severed Parcel lease, including escalations and FMV Resets (with FMV Resets assumed at 120%) of previous year's rent), plus value of MTA reversion; ry interest at lease expiration, discounted to date of fee closing at 6.5%.</li> </ul>
Guaranties	<ul> <li>Roof Completion Guaranty in effect from commencement of Roof construction, guaranteeing lich-free final completion of entire Roof construction capped. (x) 115% of hard costs plus (y) associated soft costs such as architectural and engineering, to the extent not therety for paid, less amounts to be funded pursuant to the Roof construction loan (other than loan amounts which are not funded by reason of Borrower default.) Roof construction tybe on a continuous basis till completion.</li> </ul>
	<ul> <li>Building Completion Guaranty in effect during period of Building construction guaranteeing lien-free substantial completion of Building on each Severed Parcel, capped at (x) (1.% of hard costs plus (y) associated soft costs such as an chitectural and engineering, to the extent not theretofore paid, ess amounts to be funded pursuant to the Building construction loan (other than loan amounts which are not funded by reason of Borrower default.)</li> </ul>
	• Default Payment Guaranty covers required Default Payments (i.e., any unpaid installments of Deposit and Base Rent due under Lease from Transaction Closing until Developer surrenders possession of site to MTA (other than Severed Parcels with respect to which a Buildings Completion Guaranty has been delivered), plus additional default payment per schedule). Default Payment Guaranty expires when Default Payments have been paid in full or are otherwise reduced to zero, and upon commencement of construction of Roof, with Roof Completion Guaranty delivered.
	• Guarantor to be creditworthy entity satisfactory to MTA with net worth at all times sufficient to provide commercially

	reasonable coverage levels of Guaranty obligations.
PILOT and PILOST	• Full PILOT payable, subject to UTEP, 421-a, and other statutory abatements available to Developer without regard to MTA exemption.
	• Full PILOST to MTA on core and shell and initial tenant improvements in all buildings (commercial and residential).
Tax-Exempt Roof Financing Savings	50% of net savings to MTA.
No. 7 Line	• If at any point, No. 7 Line target completion date is extended:
	• (x) for first 12 months of delay, 50% "Base Pent holiday" (i.e., 50% of whatever Base Rent would other wise be payable during that period)
	• (y) for any delay beyond 12 months, 1,00% Base Rent abatement until date that is 2 years prior to then-scheduled completion date, at which time 50% Base Rent abatement commences, (i.e., sched, le is oushed out, such that in all events, Base Rent will not be payable until 2 years prior to the anticipated del very of the No. 7 Line.)
	• All of the above is subject to true-up if lost time is made up and No. 7 is completed by January 2014.
	• Develope with have the right to terminate transaction with Deposit and all Base Rent refunded to Developer if No. 7 Line is terminated or if target completion date does not provide for completion by January 2020.
Litigation	Sr long as no injunction, Developer to close on original Contract terms at earlier of (i) favorable final non-appealable order in itigation, or (ii) 18 months. If Developer demonstrates to MTA reasonable satisfaction that due to pending litigation it is not feasible to obtain financing on commercially reasonable terms for Project commencement, closing extended for additional period until favorable final non-appealable order in litigation, not to exceed additional 18 months. If Developer does not close after additional
	extension, MTA may elect to terminate Contract and retain 25% of Deposit, and refund to Developer the remainder of the Contract Deposit plus all unspent/uncommitted funds in the ERY Expenses Fund, the ERY portion of the Shea Facility Fund and the ERY portion of the Site Preparation Fund.
Environmental	• Liability for pre-existing conditions discovered during Study Period and Contract Period capped at \$2.5MM if no Transaction

	Closing (such amount (or LOC) put into environmental fund prior to entry onto site).
	• Upon Transaction Closing, Developer assumes full liability.
	• MTA to demolish Metals Purchasing Building and cap soil at MTA's cost and expense. Developer responsible for abatement of soil conditions below Metals Purchasing Building.
Terra Firma Construction Prior to Roof Commencement	If Developer elects to construct a Building on terra firma (i.e., without construction of Roof), both Base Rent and Fee Purchase price will be calculated based upon Gross Land Value and no. IN with true-up when Roof is subsequently commenced.
Springing Payment on ERY Default	If Developer defaults on ERY lease, a springing payment of \$100M, payable in no more than two installments over the 24 month period next following the ERY default, will be due under WRY lease. If Developer fails to make such p. vn.ent Developer will be in default under the WRY lease, in vin the case WRY Default Payment provisions apply (but not the \$100M payment).
Construction Issues	See attached.
CDL Expense Deposits	• Expense Fund init al deposit at \$5M for ERY and WRY, replenished to \$2M
	• Environmenta (Deposit (or LOC) at \$2.5M ERY
	• ERY portion of Shea Facility Fund (and ERY portion of Site Preparation Fund, if applicable), per MTA CDL Draft (may be fur as d upon Contract execution, rather than CDL, at Developer . le tion)
C	Participation Fee of \$3M upon CDL execution
Site Plan and Uses	Consistent with Developer Site Plan and Master Plan Proposal
High Line	Developer to reconstruct and maintain (or cause to be maintained) High Line (except Spur), per Developer proposal, at Developer's sole cost and risk.

# DEFAULT PAYMENT SCHEDULE

Year	ERY Payment Type Due	ERY Payment Amount Due	Guaranteed Additional ERY Default Amout Due	WRY Payment Type Due	WRY Payment Amount Due	Guaranteed Additional WRY Defaul Amout Nue
2009 (ERY Closing)	5% Deposit 0% Rent*	\$18.8M	Remainder of Deposit	-0-	-0-	0
2010 (WRY Closing)	2.5% Deposit 0% Rent*	\$9.4M	Remainder of Deposit	5% Deposit 0% Runt*	<u>3</u> 24.71.1	Remainder of Deposit
2011	2.5% Deposit 0% Rent*	\$9.4M	18 month: rent	2.5% Deposit 0% Rent*	\$12.35M	Remainder of Deposit
2012	50% Rent*	\$10.998,1	12 months rent	2.5% Deposit 50% Rent*	\$12.35M \$14.45M	18 months ren
2013	51.% Rent*	\$10.998M	6 months rent	50% Rent*	\$14.45M	12 months ren
2014	50% Rent*	\$10.998M	0	50% Rent*	\$14.45M	6 months rent
2/15	100% Rent	\$21.996M	0	100% Rent	\$28.9M	0
<u> </u>	buildings. Re allocated ren	ent w/r/t indiv	vidual buildings o ent abatement le	during cons	truction is g	

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# MTA NEW YORK CITY TRANSIT



Page 1 of 2

#### Subject

LEASE WITH GAIL LLOYD ENTERPRISES FOR OFFICE SPACE IN SUPPORT OF THE RELOCATED JAMAICA BUS TERMINAL IN QUEENS, NY Department

### REAL ESTATE

Department Head Name

### **DAVID FLORIO**

Department Head Signature

#### Project Manager Name RAYMOND SMYTH

	Board Action					
Order	То	Date	Approval	Info	Other	
1	Finance Committee	12/18/23	x			
2	Board	12/20/23	x			

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
Contract Number	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

	Internal Approvals					
Order	der Approval Order Approval					
1	Legal					
2	Chief Administrative Officer					
3	Chief Financial Officer					

AGENCY:	MTA New York City Transit ("NYCT")
LESSOR:	Gail Lloyd Enterprises
LOCATION:	168-25 Jamaica Avenue, Queens NY
PREMISES:	2,051 square foot space located on the second floor
USE:	Bus operation support space for the relocated Jamaica Bus Terminal
TERM:	10-Year term with annual termination options after year 5; and 5 annual renewal options after year 10
RENT:	\$42 PSF
ESCALATIONS:	Three percent (3%) annual increases

### COMMENTS:

The Jamaica Bus Terminal ("JBT") is currently located at the intersection of 89th Avenue and Merrick Boulevard in Queens, New York. NYCT, MTA Bus Company, and Nassau County (through its operator, NICE Bus) actively conduct operations at the JBT. The current lease for the JBT expired in September 2023 and the property was recently sold to a developer and is anticipated to become a mixed-use development in the coming years which will include a new JBT. Therefore, an alternative location is required in order to ensure bus operations can continue uninterrupted once NYCT has to vacate the JBT location. A parking lot owned by Greater Jamaica Development Corporation ("GJDC") was identified as a suitable replacement site for the JBT. A lease agreement with GJDC, approved by the MTA Board in January 2023, is currently being finalized. On a parallel path, a sublease is being negotiated between MTA and Nassau County for the shared used of bus operations with NICE Bus.

A swing space is required to support bus operations at the replacement site. Following a search conducted by MTA Real Estate in the immediate vicinity of the replacement site, a 2,051 square foot space within a retail complex was identified as a suitable location for the swing space. The Lessor has expressed willingness to enter into a lease agreement with NYCT. Pending approval by its Legislature, Nassau County has expressed a desire to enter into a sublease agreement as a subtenant of NYCT paying a pro-rata share of rent based on the sublease for the JBT replacement site.



### FINANCE COMMITTEE MEETING LEASE WITH GAIL LLOYD ENTERPRISES FOR OFFICE SPACE IN SUPPORT OF THE RELOCATED JAMAICA BUS TERMINAL IN QUEENS, NY (cont'd)

Page 2 of 2

MTA Real Estate initiated preliminary negotiations with the Lessor for a lease. The proposed annual rent is \$42 per square foot, inclusive of costs related to the \$340,000 build-out of the space which is being performed by the Lessor on behalf of the MTA.

Subject to negotiations, the MTA has the option to pay a portion of the build-out cost and receive a reduced rent.

Should the MTA elect to vacate the site prior to year fifteen (15), a payment equal to the unamortized buildout costs and reimbursement of broker commission will be required. A security deposit equal to three (3) months of rent will also be required.

Based on the foregoing, MTA Real Estate is requesting authorization for NYCT to enter into a lease with Gail Lloyd Enterprises and a sublease with Nassau County (or NICE Bus) based on the terms outlined above.



Page 1 of 4

### Subject

AMENDED AND RESTATED LEASE BETWEEN NYCT AND LIC NORTHERN BOULEVARD **OWNER, LLC FOR OFFICE AND WAREHOUSE** SPACE AT 33-00 NORTHERN BLVD, QUEENS, NY

Department

**REAL ESTATE** 

**Department Head Name** 

### **DAVID FLORIO**

**Department Head Signature** 

### Project Manager Name **CHRISTINE STODDARD**

#### **Board Action** Order То Date Info Approva 1 **Finance Committee** 12/18/23 х 2 Board 12/20/23 х

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

Internal Approvals					
Order	Approval	Order	Approval		
1	Legal				
2	Chief Administrative Officer				
3	Chief Financial Officer				

AGENCY/LESSEE:	MTA New York City Transit Authority ("NYCT")
LESSOR:	LIC Northern Boulevard Owner, LLC
LOCATION	33-00 Northern Boulevard, Long Island City, NY
ACTIVITY:	An amended and restated lease (the "A&R Lease")
USE:	Consolidation of office space ("Office Space") for NYCT's Paratransit, Electronic Maintenance Division ("EMD") and Operations Planning, and relocation of EMD warehouse space ("Warehouse Space")
PREMISES:	Extension Premises ("Extension Premises"): Paratransit – 139,283 rentable square feet ("RSF") of Office Space on the entire 8 <sup>th</sup> and partial 7 <sup>th</sup> floor Operations Planning – approximately 17,539 RSF of Office Space on a portion of the 6 <sup>th</sup> floor Storage Space – approximately 1,000 RSF
	Expanded Premises ("Expanded Premises"): EMD – approximately 47,902 RSF of Office Space on a portion of the 5 <sup>th</sup> floor and 23,404 RSF of Warehouse Space on a portion of the ground floor Partial 6 <sup>th</sup> Floor: - 2,200 RSF (optional) Operations Planning – approximately 5,261 RSF of Office Space on a portion of the 6 <sup>th</sup> floor (optional)
	Must Take Premises ("Must Take Premises") EMD – approximately 11,000 RSF of Warehouse Space on a portion of the ground floor
	Extension Premises, Expanded Premises and Must Take Premises hereinafter collectively referred to as the "Premises".

Other



# AMENDED AND RESTATED LEASE BETWEEN NYCT AND LIC NORTHERN BOULEVARD OWNER, LLC FOR OFFICE SPACE AND WAREHOUSE SPACE LOCATED AT 33-00 NORTHERN BLVD, QUEENS, NY

- Page 2 of 4 ACTION REQUESTED: Authorization to enter into the A&R Lease to extend Paratransit and Operations Planning's existing lease and expand the premises to accommodate the relocation of EMD's Office Space and Warehouse Space functions
- LEASE TERM: Extension Premises through expiration of the term for the Expanded Premises.
  - Storage Space through expiration of the term for the Expanded Premises.

Expanded Premises - Twenty (20) Years from the later of (such date being the "Final Rent Commencement Date") A) the Rent Commencement Date of the Expanded Premises (if possession occurs simultaneously for all portions of the Premises) and B) the Rent Commencement Date of the last portion of the Expanded Premises (if possession occurs on separate dates for the respective portions of the Expanded Premises).

TERMINATION NYCT shall have a one-time right to terminate, for all or a portion of the Lease, effective on the fifteenth (15<sup>th</sup>) anniversary of the Final Rent Commencement Date, upon eighteen (18) months prior notice. NYCT will pay a termination fee of the unamortized portion of (i) Landlord's unamortized Contribution towards Tenant's initial alterations and improvements to the Premises, on a straight-line basis over 20 years, (ii) the broker's commission. The calculation of such termination fee shall only take into account such amounts applicable to the portion of the Premises being terminated.

RENTExtension Premises - Three (3) months following NYCT's possession and occupancy of the<br/>Premises upon substantial completion of Lessor's Work

Expanded Premises, Office Space - Six (6) months following NYCT's possession and occupancy of the Premises upon substantial completion of Lessor's Work

Expanded Premises, Warehouse - Twelve (12) months following NYCT's possession and occupancy of the Premises upon substantial completion of Lessor's Work

Must Take Premises - Twelve (12) months following NYCT's possession and occupancy of the Premises upon substantial completion of Lessor's Work following the earlier to occur: (a) vacancy of the existing tenant currently located in the Must Take Premises or (b) January 1, 2027.

### BASE RENT:

	Rent/SF*	Square Feet	Annual Rent		
Rent Commencement – 5 <sup>th</sup> Anniversary of Rent Commencement					
Office	\$35.34	212,185	\$7,498,618		
Warehouse	\$20.09	23,404**	\$470,186		
5 <sup>th</sup> Anniversary of Rent Commencement – 10 <sup>th</sup> Anniversary of Rent Commencement					
Office	\$39.42	212,185	\$8,364,333		
Warehouse	\$22.64	34,404	\$778,907		
10 <sup>th</sup> Anniversary of Rent Commence	ment – 15 <sup>th</sup> Anniversary of Rent	t Commencement			
Office	\$43.90	212,185	\$9,314,922		
Warehouse	\$25.45	34,404	\$875,582		
15 <sup>th</sup> Anniversary of Rent Commencement – 20 <sup>th</sup> Anniversary of Rent Commencement					
Office	\$48.83	212,185	\$10,360,994		
Warehouse	\$28.53	34,404	\$981,546		

\* Net of \$5.41 per square foot in exempt real estate taxes

\*\* Additional 11,000+/- square feet of must take space will be added in year 3



# AMENDED AND RESTATED LEASE BETWEEN NYCT AND LIC NORTHERN BOULEVARD OWNER, LLC FOR OFFICE SPACE AND WAREHOUSE SPACE LOCATED AT 33-00 NORTHERN BLVD, QUEENS, NY

RENT ESCALATIONS:	Page 3 of 4 1.25% escalations in lieu of Operating Expenses, not included in rent amounts set forth above.
REAL ESTATE TAXES:	The Extension Premises are exempt from the imposition of real estate taxes pursuant to Public Authorities Law Section 1275, and the Expansion Premises and Must Take Premises will also be exempt from the imposition of real estate taxes.
RENEWAL OPTION:	One (1) 10-year and two (2) 5-year renewal options, for all or a portion of the Premises, at 100% Fair Market Value ("FMV"), upon twelve (12) months' prior written notice. NYCT may elect renewal options in any order.
PARKING:	Thirty-one (31) exclusive parking spaces at \$350 per month, per parking space, with 10% increases every five (5) years of the Final Rent Commencement Date.
UTILITIES:	Directly metered to the public utility.
CLEANING:	Lessee to provide cleaning services at its own cost and expense beginning January 1, 2027.
LESSOR'S WORK:	Lessor, at Lessor's expense, will design and construct the core and shell of the Premises based on a preliminary design and scope prepared by NYCT, to be further refined in the A&R Lease. NYCT is responsible for the fit-out of the Premises following delivery of the core and shell by Lessor, with a Tenant Improvement allowance of \$100 per SF (office) and \$50 per SF (warehouse) for the Expansion Premises; and \$75 per SF for the Extension Premises.
RIGHT OF FIRST OFFER:	Lessee shall have the right of first option ("ROFO") to purchase the Building or to enter into a ground lease for the Building in which the Premises are located prior to Lessor marketing the Building for sale or lease to the general public; provided however, if Tenant elects to terminate only a portion of the Premises, Landlord shall have the right to terminate Tenant's ROFO and request costs incurred by Landlord to amend the tax lots.

### COMMENTS:

At 33-00 Northern Boulevard, NYCT's Paratransit and Operations Planning departments currently have offices in the building pursuant to an existing lease. Paratransit's call center and supporting offices, each of which provide public transit for individualized rides, have been occupying their premises at 33-00 Northern Boulevard since 2005. In 2016, NYCT's Operations Planning Department added their Signage Unit's printing division and support offices to their premises at 33-00 Northern Boulevard under the existing lease. The addition of the space for Operations Planning brought the NYCT's combined office space total to approximately 150,000 square feet in the aggregate between the two departments. In 2016, the term of the existing lease was extended up to and including December 31, 2026.

MTA Real Estate engaged its exclusive real estate consultant and broker, CBRE, Inc., to develop a strategy to consolidate NYCT's office and warehouse footprint in Long Island City to achieve cost savings and operational efficiency. NYCT's Electronics Maintenance Division ("EMD") currently has office and warehouse facilities located at a nearby building in Long Island City that is due to expire in June 2024. As EMD's lease is expiring, such expiration creates an opportunity that allows for the consolidate of all three departments into one, centralized location. Furthermore, Operations Planning will consolidate all its personnel into the Premises which will accommodate the future growth of Operations Planning. Paratransit, which has been occupying its premises at 33-00 Northern Boulevard since 2005, will also be afforded the opportunity to reconfigure and renovate their Premises.

Relocating EMD's function to 33-00 Northern Boulevard will increase operational efficiency by accommodating increased personnel, with a larger square-footage footprint, as well as provide increased access to warehouse storage with loading



# AMENDED AND RESTATED LEASE BETWEEN NYCT AND LIC NORTHERN BOULEVARD OWNER, LLC FOR OFFICE SPACE AND WAREHOUSE SPACE LOCATED AT 33-00 NORTHERN BLVD, QUEENS, NY

Page 4 of 4

docks for both individual and shared use. Further, 33-00 Northern Boulevard sits directly under NYCT's 36th St subway station, which will allow direct fiberoptic connection to critical subways communication infrastructure.

As part of the A&R Lease, the Lessor will contribute a minimum of \$18,171,625 to NYCT for the buildout of the Premises across all departments. Any funds not initially spent by NYCT for the buildout will be allocated to refurbishment of the Premises throughout the duration of the lease term. All work to be performed by the Lessor upon Lessor's receipt of the scope of work provided by NYCT.

In light of the above, CBRE, Inc. on behalf of MTA Real Estate, was directed to conduct a market survey and identify suitable relocation sites. There are no other available locations suitable for an office consolidation of this size, which included both warehouse and parking to accommodate and support NYCT's operations in Long Island City. CBRE, Inc. performed a fair market rental value ("FMV") survey and concluded that the proposed rent payable under the A&R Lease is within the FMV range for comparable properties, ranging from \$38.50 - \$43.50 per square foot. The rent negotiated falls within this range.

Based on the foregoing, MTA Real Estate requests authorization to enter into the A&R Lease with the Lessor on the above-described terms and conditions.



**DECEMBER 20. 2023** 

Page 1 of 2

### Subject SURRENDER OF NEW YORK CITY TRANSIT LEASED PROPERTY TO CITY OF NEW YORK IN BROOKLYN

Department

REAL ESTATE

### Department Head Name

DAVID FLORIO

**Department Head Signature** 

Project Manager Name

		Board Act	ion				Internal Ap	provals	
Order	То	Date	Approval	Info	Other	Order	Approval	Order	Approval
1	Finance Committee	12/18/23	x			1	Legal		
2	Board	12/20/23	x			3	Chief Administrative Officer		
						2	Chief Financial Officer		

Date

Vendor Name

**Contract Number** 

**Contract Manager Name** 

Table of Contents Ref. #

AGENCY:	MTA New York City Transit ("NYCT")
GRANTEE:	City of New York ("City")
LOCATION:	A portion of Block 477, Lot 1 on the tax map of the Borough of Brooklyn, King's County, City and State of New York, which borders the Gowanus Canal and 9 <sup>th</sup> Street in the Gowanus neighborhood of Brooklyn (the "Gowanus Property")
SURRENDERED AREA:	A portion of the Gowanus Property not to exceed 4,000 square feet (the "Surrendered Area")
ACTION REQUESTED:	Authorization to enter into a surrender agreement
COMPENSATION:	Approximately \$228 per square foot. Total amount not to exceed \$912,000.

### COMMENTS:

NYCT is acquiring easements on property owned by the New York City Department of Parks and Recreation ("Parks") pursuant to the attached staff summary dated November 29, 2023, in support of a capital project to undertake accessibility improvements at the Broadway Junction subway station complex in Brooklyn.

In connection with the acquisition of easements on Parks' property, there is a legal requirement to provide in-kind substitution of real property, which may consist of one or more parcels, whose total value meets or exceeds the value of the easements acquired by NYCT.

The Surrendered Area is one such parcel that was identified as a suitable candidate for the in-kind substitution. The Surrendered Area is adjacent to the NYCT's Smith – 9th St subway station on the Culver Line and, as part of the Gowanus Property it is subject to an Agreement of Lease between the City and NYCT dated June 1, 1953 (the "Master Lease"). An independent valuation of the Surrendered Area determined the fair market value of the Surrendered Area is approximately \$228 per square foot. A property line survey of the Gowanus Property is underway which will determine the exact dimensions and size of the Surrendered Area, which is not expected to exceed 4,000 square feet or \$912,000 in value.

The projected maximum value of the Surrendered Area reduces the shortfall referenced in the November 29, 2023, staff summary from \$4,730,000 to \$3,818,000. MTA Real Estate is collaborating with Parks to identify additional parcels whose value meets or exceeds the remaining shortfall.

### FINANCE COMMITTEE MEETING



# SURRENDER OF NEW YORK CITY TRANSIT LEASED PROPERTY TO CITY OF NEW YORK IN BROOKLYN (Cont'd.) Page 2 of 2

Parks will construct a public access path within the Surrendered Area. The surrender agreement will be approved as to form by MTA Legal. In the surrender agreement to formally release NYCT's leasehold interest in the Surrendered Area back to the City under the Master Lease, NYCT will retain rights within the un-surrendered portion Gowanus Property to operate and maintain the subway. Additionally, if NYCT proposes to locate an elevator in the Gowanus Property in a future MTA Capital Plan, both parties will cooperate on a suitable location for the same within the Surrendered Area, and the area occupied by the elevator and associated improvements in the Surrendered Area will be added to the Master Lease.

Based on the foregoing, MTA Real Estate requests authorization for NYCT to enter into a surrender agreement with the City of New York under the above-described terms and conditions.



Page 1 of 2

Subject ACQUISITION OF TEMPORARY AND PERMANENT EASEMENTS FROM THE NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION IN SUPPORT OF ACCESSIBILITY IMPROVEMENTS AT NYCT'S BROADWAY JUNCTION STATION IN BROOKLYN, NY						Date NOVI	EN	IBER 29, 2023		
Departm						Vendor	r Na	ame		
Departm	ESTATE ent Head Montro FLORIO					Contra	ct I	Number		
Departm	ent Head Signature	<b>ふ</b>				Contra	ct I	Manager Name		
Project Manager Name ARTURO ESPINOZA						Table o	Table of Contents Ref. #			
		Board Acti	on					Internal Ap	orovals	
Order	То	Date	Approv: I	'. fo	Other	Order		Approval	Order	Approval
1	Finance Committee	11/27/23	х			1		Legal		
2	Board	11/29/23	x			3		Chief Administrative Officer		
					$\mathbb{C}_{\wedge}$	2		Chief Financial Officer		
AGENO	CY:	М	TA New Y	ork Ci <sup>.</sup>	ty Transit (	"NYCT")				
GRAN	FOR:						id	Recreation ("Parks")		
LOCAT	ION:	Portion of Kings County Block 1547 Lot 1 in Callahan-Kelly Playground ("the Park") adjacent to NYCT's Broadway Junction stib vay station in Brooklyn								
EASEN	IENT AREA:	AREA: Temporary easements totaling 14,316 square feet and permanent easements totaling 9,616 square feet						ents totaling		
USE:	SE: Construction, maintenance, and					and opera	tio	n of accessi ill y impro	vements	
ACTIO	N REQUESTED:	: Ai	uthorizatio	n to er	nter into ea	sement a	gre	eements		
COMPI	ENSATION:	to		erred to	o Parks an			set of \$3,600,000 (or a offsets of parcels worth		4,730,000 to be

### COMMENTS:

In support of a capital project to install accessibility improvements at the Broadway Junction subway station complex serving the A, C, J, Z, and L lines, temporary and permanent easements need to be acquired in adjacent property belonging to Parks. The easements will allow for the expansion of the station headhouse to create space for new elevators and ramps along with new aerial bridges to improve circulation throughout the station complex.

New York State legislation, included in the 2020-2021 Enacted Budget, added PAL 1266 (12-a) to create a new valuation procedure for transfers to or acquisitions by the MTA of City of New York (the "City") owned real property, or interests in real property, needed by the MTA for certain capital projects in the 2015-2019 and 2020-2024 capital programs. The legislation adding PAL 1266 (12-a) was enacted so that the MTA can acquire from the City the real property interests needed for critical MTA capital projects timely, efficiently, and cost-effectively.

### FINANCE COMMITTEE MEETING



### ACQUISITION OF TEMPORARY AND PERMANENT EASEMENTS FROM THE NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION IN SUPPORT OF ACCESSIBILITY IMPROVEMENTS AT NYCT'S BROADWAY JUNCTION STATION IN BROOKLYN, NY (Cont'd.)

Page 2 of 2

PAL 1266 (12-a) requires valuations of the City's real property interests and negotiations with the City to determine fair market value to be conducted after 1) the MTA has identified the need for such property interests, and 2) the City has consented to their transfer or acquisition.

The MTA has identified to the City the real property interests that the MTA needs to construct the accessibility improvements at the Proadway Junction subway station complex, and the City has consented to the transfer / sale of said real property interests to the MTA.

The New York State Assumbly and Senate in June 2022 approved a bill authorizing this parkland alienation for the MTA acquisition of said real property interests at Parks' Callahan Kelly Playground and the Governor signed the bill in August 2022. An additional bill for technical corrections to the 2022 legislation was passed in May 2023 and signed by the Governor in July 2023.

Pursuant to PAL 1266 (12-a), after the Min acquires title to the real property interests, the MTA will make a written offer to compensate the City the fair market value for said real property interests, based on an appraisal, and if needed will commence negotiations with the City to determine fair market value.

Since the Park received federal funding, any action to alienate any portion of the Park requires an additional process overseen by the National Park Service called conversion, the result of which is a requirement for identifying property whose value meets or exceeds the value of the real property of sufficient recreational usefulness as a park qualifies; it is insufficient to compensate Parks with funds. One such parkel was identified early in the process and was included in the 2022 alienation legislation: the portion of Sackman Street adjacent to the Park. Thus, the alienation legislation authorized NYCT to undertake the process of a mapping action to formally discontinue and close a portion of Sackman Street (known as a "de-mapping") bordering the Park and then subsequently transferring jurisdiction of such de-mapped area to Parks.

An independent valuation of the easement areas alienated from Parks and the portion of Sackman Street to be transferred to Parks resulted in a shortfall of \$4,730,000 and the need to identify additional parcels in the Borough of Brooklyn to make up the difference. A significant driver of that shortfall is the requirement to value the temporary easements as permanent easements when the duration of the temporary occupancy is greater than 6 months, which is the case in this project. Therefore, in order to make up the shortfall, MTA identified ad difficual parcels controlled by NYCT and they are being appraised. MTA Real Estate will negotiate terms and work with Parks to transfer the desired parcels to Parks' jurisdiction. The property acquisition will be subject to satisfactory completion of any necessary environmental reviews.

Based on the foregoing, MTA Real Estate requests authorization to proceed with negotiations and erver into easement agreements with Parks at the above-described terms and conditions. This Staff Summary will be updated to include any of the additional parkland replacement parcels identified to satisfy the above-described shortfall and the right terms and conditions will be presented to the Finance Committee and Board for approval.

# MTA LONG ISLAND RAIL ROAD



Page 1 of 1

Subject LICENSE WITH TERWILLIGER BARTONE PROPERTIES, LLC FOR A PUBLIC WALKWAY AT THE LIRR WESTBURY STATION, WESTBURY, NY	Date DECEMBER 20, 2023
Department REAL ESTATE	Vendor Name
Department Head Name DAVID FLORIO	Contract Number
Department Head Signature	Contract Manager Name
Project Manager Name XAVIER CARRERA	Table of Contents Ref. #
Board Action	Internal Approvals

Board Action							Internal App	provals	
Order	То	Date	Approval	Info	Other	Order	Approval	Order	Approval
1 F	Finance Committee	12/18/23	x			1	Legal		
2 B	Board	12/20/23	х			3	Chief Administrative Officer		
						2	Chief Financial Officer		

AGENCY:	MTA Long Island Rail Road ("LIRR")
LICENSEE:	Terwilliger Bartone Properties, LLC ("Terwilliger Bartone")
LOCATION:	Westbury Station, Westbury, NY
USE:	Public access walkway from the east end of the outbound platform at the LIRR Westbury Station.
ACTION REQUESTED:	Authorization to enter into a license agreement for the construction, repair, and maintenance by Terwilliger Bartone of a public access walkway to the station platform
COMPENSATION:	None

### COMMENTS:

Terwilliger Bartone, a development company, recently constructed a residential building adjacent to the LIRR Westbury Station ("the Station") and is seeking to construct a public access walkway to the Station platform. The public access walkway will create direct access from the residential building directly to the Station platform and provide an additional public access point for LIRR's ridership.

Pursuant to the MTA Real Estate Department Policies and Procedures for the Licensing of Real Property, Circumstance 3, MTA Real Estate is authorized to award a license without implementing MTA's RFP competitive process as long as the proposed licensed area is situated and adjacent to a property owner who is the only single adjacent property owner who can make use of the proposed licensed area. In this case, Terwilliger Bartone's property is located directly across from the Station platform access point and, as a result, Terwilliger Bartone is the only single adjacent property owner who can make use of the proposed licensed area.

Based on the foregoing, MTA Real Estate requests authorization to grant a license on behalf of the LIRR to Terwilliger Bartone under the above-described terms and conditions.

# MTA METRO-NORTH RAILROAD



**DECEMBER 20, 2023** 

Date

Vendor Name

**Contract Number** 

**Contract Manager Name** 

Page 1 of 2

### Subject ACQUISITON OF EASEMENTS AT NYC PARKS' HUTCHINSON RIVER PARKWAY EXTENSION FOR PENN STATION ACCESS, BRONX, NY

**Board Action** 

Approval

х

х

Info

Other

Date

12/18/23

12/20/23

Department

Order

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**REAL ESTATE** 

Department Head Name

DAVID FLORIO

Department Head Signature

То

**Finance Committee** 

Project Manager Name ANGELA SZU

Board

 Table of Contents Ref. #

 Internal Approvals

 Order
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 Order
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 1
 Legal
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AGENCY:	Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("MNR")						
GRANTOR:	New York City Department of Parks and Recreation ("Parks")						
LOCATION:	Areas within the Hutchinson River Parkway Extension which are contiguous to Bronx Block 4411 Lot 1 ("Parkway Property")						
EASEMENT AREAS:	Subject to change following further design refinements, the approximate sizes are:						
	(I) Co-op City Station western egress and ancillary facilities						
	a. 8,427± square feet						
	b. 595± square feet						
	(II) Railroad right-of-way augmentations						
	a. 2,341± square feet (grading)						
	b. 877± square feet (grading and overhead catenary structure)						
	c. 831± square feet (subsurface drainage)						
USE:	Easements in support of the Penn Station Access Project ("PSAP")						
ACTION REQUESTED:	Acquisition of permanent easements in support of the PSAP for the Co-op City Station and along Amtrak's Hell Gate Line.						
TERM:	Permanent						
COMPENSATION:	To be determined pursuant to PAL 1266 (12-a)						

### COMMENTS:

In connection with the construction of PSA, a number of permanent acquisitions will be required for stations including platforms, stairways, walkways for Americans with Disabilities Act compliance, as well as electrical substations, and Right-of-Way ("ROW") augmentations along Amtrak's Hell Gate Line.

### FINANCE COMMITTEE MEETING



### ACQUISITON OF EASEMENTS AT NYC PARKS' HUTCHINSON RIVER PARKWAY EXTENSION FOR PENN STATION ACCESS, BRONX, NY (Cont'd.) Page 2 of 2

Five permanent easements within the Parkway Property near the proposed Co-op City Station in the Bronx have been identified as required for the PSAP. Two of the easements will be acquired for the Co-op City Station western egress and ancillary facilities and three of the easements will be acquired for Amtrak's Hell Gate Line Right-of-Way augmentations.

Per Parks, the lands within Hutchinson River Parkway Extension are Parkway Property, not parkland, so alienation is not required to authorize Parks' conveyance of real property interests within the Parkway Property.

Enacted by the New York State legislation and included in the 2020-2021 Enacted Budget, PAL 1266 (12-a) created a valuation procedure for transfers to, or acquisitions by, the MTA of City of New York (the "City") owned real property, or interests in real property, needed by the MTA for certain capital projects in the 2015-2019 and 2020-2024 capital programs. PAL 1266 (12-a) requires valuations of the City's real property interests and negotiations with the City to determine fair market value to be conducted after 1) the MTA has identified the need for such property interests, and 2) the City has consented to their transfer or acquisition. The legislation was enacted to enable the MTA to acquire from the City the real property interests needed for critical MTA capital projects timely, efficiently, and cost-effectively.

The MTA has identified the permanent easements required for PSA within the Parkway Property, and the City has consented to the transfer of the permanent easements within the Parkway Property to the MTA.

Pursuant to PAL 1266 (12-a), after the MTA acquires title to the real property interests, the MTA will make a written offer to pay the City the fair market value for the said real property interests based on an appraisal, and if needed, will commence negotiations with the City to determine fair market value. MTA Real Estate will inform the MTA Board after negotiations with the City have concluded and the fair market value for the said real property interests is determined.

Based on the foregoing, MTA Real Estate requests authorization for the MTA to acquire property interests from Parks on the above-described terms and conditions.

# MTA BRIDGES & TUNNELS



#### Subject

### LICENSE WITH EDWARD FORNI FOR A FOOD AND BEVERAGE OPERATION AT RANDALL'S ISLAND BUILDING 104, NEW YORK, NY

#### Department

### **REAL ESTATE**

**Department Head Name** 

DAVID FLORIO

**Department Head Signature** 

### Project Manager Name RAYMOND SMYTH

Board Action					
Order	To Date Approval Info Other				Other
1	Finance Committee	12/18/23	x		
2	Board	12/20/23	x		

	Page 1012
Date DECEMBER 20, 2023	
Vendor Name	
Contract Number	
Contract Manager Name	

Table of Contents Ref. #

Internal Approvals			
Order	Approval	Order	Approval
1	Legal		
2	Chief Administrative Officer		
3	Chief Financial Officer		

AGENCY:	MTA Bridges and Tunnels ("B&T")
LICENSEE:	Edward Forni
LOCATION	Building 104 Training Facility at Randall's Island, New York, NY
PREMISES:	Approximately 487 SF in a portion of the Building 104 Training Facility Cafeteria
USE:	Food and beverage operation within B&T's employee cafeteria
ACTION REQUESTED:	Approval to enter into a license agreement with Edward Forni
COMPENSATION:	None

### COMMENTS:

MTA Real Estate issued a Request for Proposal ("RFP") seeking a food and beverage operator to occupy a portion of the employee cafeteria ("Premises") located within the Building 104 Training Facility.

The sole proposer under the RFP was Edward Forni who has an extensive background of relevant prior work experience extending over twenty (20) years managing, owning, and operating various delis, an Italian supermarket, grocery and sandwich store, and catering service. The Licensee intends to operate the Premises as a deli providing meals, snacks, and beverages to the two-hundred fifty (250) B&T employees and weekly visitors estimated to attend the Building 104 Training Facility for training purposes.

The term of the license agreement will be ten (10) years. B&T will provide utilities, including electricity, gas, and water at no cost to the Licensee. Additionally, B&T will be responsible for service contracts for the kitchen hood, Ansul system and any grease traps located within the Premises.

The Premises will be delivered to the Licensee in clean and in working-order condition upon commencement of the term of the license agreement. The Licensee will thereafter be responsible to ensure that all equipment remains clean and in operational condition. B&T will retain ownership of all existing appliances and equipment.

Page 1 of 2



### FINANCE COMMITTEE MEETING LICENSE AGREEMENT WITH EDWARD FORNI FOR THE FOOD AND BEVERAGE OPERATION AT RANDALL'S ISLAND BUILDING 104 TRAINING FACILITY, NEW YORK, NEW YORK (Cont'd)

Page 2 of 2

Given that the Licensee's operations will serve to benefit B&T employees and the MTA, no compensation is being requested under the license agreement; however, the MTA will request a security deposit in the amount of five thousand dollars (\$5,000.00) to cover any potential damages to the Premises during the term of the license agreement.

MTA Legal has drafted the license agreement, approved as to form, and the Licensee will be required to provide appropriate insurance coverage and indemnification for the above use.

Based on the foregoing, MTA Real Estate requests authorization to enter into a license agreement on behalf of B&T with Edward Forni under the above-described terms and conditions.