

New York City Transit Procurements

Louis Montanti, MTA Deputy Chief Procurement Officer – Procurement Operations

PROCUREMENTS

The Procurement Agenda this month includes 2 actions for a proposed estimated expenditure of \$393.3M.

Subject Request for Authorization to Award Various Procurements						October 26, 2025			
Department MTA Procurement						Department			
Department Head Name Lisette Camilo						Department Head Name			
Department Head Signature						Department Head Signature			
Project Manager Name Rose Davis						Internal Approvals			
Board Action									
Order	To	Date	Approval	Info	Other		Approval		Approval
1	Committee	10/27/25					President NYCT		Pres. MTA Bus/SVP DOB
2	Board	10/29/25					SVP Operations Support		Subways
							Law		Diversity/Civil Rights
Internal Approvals (cont.)									
Order	Approval		Order	Approval		Order	Approval		Order Approval

PURPOSE
To obtain approval of the Board to award various contracts and purchase orders, and to inform the NYC Transit Committee of these procurement actions.

DISCUSSION
NYC Transit proposes to award Noncompetitive Procurements in the following categories:

<u>Procurements Requiring Two-Thirds Vote:</u>	<u># of Actions</u>	<u>\$ Amount</u>
Schedule A: Noncompetitive Purchases and Public Work Contracts	1	\$ 7.1M
<u>Schedules Requiring Majority Vote:</u>		
Schedule I: Modification to Purchase and Public Work Contracts	1	\$ 386.2M
SUBTOTAL	2	\$ 393.3M

NYC Transit proposes to award Competitive Procurements in the following categories: None

NYC Transit proposes to award Ratifications in the following categories: None

TOTAL	2	\$ 393.3 M
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COMPETITIVE BIDDING REQUIREMENTS: The procurement actions in Schedules A, B, C, and D are subject to the competitive bidding requirements of PAL 1209 or 1265-a relating to contracts for the purchase of goods or public work. Procurement actions in the remaining Schedules are not subject to these requirements.

BUDGET IMPACT: The purchases/contracts will result in obligating funds in the amounts listed. Funds are available in the current operating/capital budgets for this purpose.

RECOMMENDATION: That the purchases/contracts be approved as proposed. (Items are included in the resolution of approval at the beginning of the Procurement Section.)

BOARD RESOLUTION

WHEREAS, in accordance with Sections 1265-a and 1209 of the Public Authorities Law and the All-Agency General Contract Procurement Guidelines, the Board authorizes the award of certain noncompetitive purchase and public work contracts, and the solicitation and award of requests for proposals regarding purchase and public work contracts; and

WHEREAS, in accordance with the All-Agency Service Contract Procurement Guidelines and General Contract Procurement Guidelines the Board authorizes the award of certain noncompetitive miscellaneous service and miscellaneous procurement contracts, certain change orders to purchase, public work, and miscellaneous service and miscellaneous procurement contracts, and

WHEREAS, in accordance with Section 2879 of the Public Authorities Law and the All-Agency Service Contract Procurement Guidelines, the Board authorizes the award of certain service contracts and certain change orders to service contracts.

NOW, the Board resolves as follows:

1. As to each purchase and public work contract set forth in annexed Schedule A, the Board declares competitive bidding to be impractical or inappropriate for the reasons specified therein and authorizes the execution of each such contract.

2. As to each request for proposals (for purchase and public work contracts) set forth in Schedule B for which authorization to solicit proposals is requested, for the reasons specified therein, the Board declares competitive bidding to be impractical or inappropriate, declares it is in the public interest to solicit competitive request for proposals, and authorizes the solicitation of such proposals.

3. As to each request for proposals (for purchase and public work contracts) set forth in Schedule C for which a recommendation is made to award the contract, the Board authorizes the execution of said contract.

4. As to each action set forth in Schedule D, the Board declares competitive bidding impractical or inappropriate for the reasons specified therein and ratifies each action for which ratification is requested.

5. The Board authorizes the execution of each of the following for which Board authorization is required: (i) the miscellaneous procurement contracts set forth in Schedule E; (ii) the personal service contracts set forth in Schedule F; (iii) the miscellaneous service contracts set forth in Schedule G; (iv) the modifications to personal/miscellaneous service contracts set forth in Schedule H; (v) the contract modifications to purchase and public work contracts set forth in Schedule I; and (vi) the modifications to miscellaneous procurement contracts set forth in Schedule J.

6. The Board ratifies each action taken set forth in Schedule K for which ratification is requested.

OCTOBER 2025

LIST OF NONCOMPETITIVE PROCUREMENTS FOR BOARD APPROVAL

Procurements Requiring Two-Thirds Vote:

A. Noncompetitive Purchases and Public Work Contracts

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

1. **Aftermarket Parts Company LLC dba NFI Parts** \$7,105,837 (est.) *Staff Summary Attached*
One year
Contract# SSE 520290
Award of a one-year estimated quantity contract for sole-source replacement parts.

Procurements Requiring Majority Vote:

I. Modifications to Purchase and Public Work Contracts

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

2. **Motive Power, Inc. (a Wabtec company)** \$386,179,926 *Staff Summary Attached*
10 years
Contract# R34255.21
Contract for the purchase of 25 diesel-battery hybrid locomotives; Modification to purchase 25 Diesel-Battery Hybrid Locomotives; in order to exercise the option for the purchase of an additional 45 Locomotives and related non-car items.

Item Number: 1

Vendor Name (Location) The Aftermarket Parts Company, LLC dba NFI Parts (Delaware, Ohio)	Contract Number SSE 520290	Renewal? ☐ Yes ☒ No
Description Parts Pricing Agreement for Sole-Source Replacement Parts	Total Amount: \$7,105,837 (Est)	
Contract Term (including Options, if any) One Year (November 1, 2025–October 31, 2026)	Funding Source ☒ Operating ☐ Capital ☐ Federal ☐ Other:	
Option(s) included in Total Amount? ☐ Yes ☐ No ☒ n/a	Requesting Dept. Department of Buses, Frank Farrell	
Procurement Type ☐ Competitive ☒ Noncompetitive		
Solicitation Type ☐ RFP ☐ Bid ☒ Other: Sole-Source		

Discussion:

NYC Transit, on behalf of itself and MTA Bus Company (“MTABC”) (together, the “Agencies”) requests Board approval to award a sole-source, one-year estimated quantity contract for replacement parts to The Aftermarket Parts Company, LLC d/b/a NFI Parts (“NFI”) in the estimated value of \$7,105,837 (the “Contract”). The Contract is the result of a multi-agency joint procurement and provides for the furnishing of various replacement parts that are required for the Agencies to operate and maintain their respective fleets of buses. NYC Transit currently operates buses from New Flyer, Orion Bus Industries (“Orion”) and Motor Coach Industries (“MCI”); and MTABC currently operates buses from New Flyer and MCI. The replacement parts included in this Contract are only obtainable from or through NFI because NFI is the sole distributor and reseller for New Flyer, Orion and MCI.

By utilizing a joint procurement approach for the Contract, the Agencies are able to combine their buying power to achieve the most favorable pricing from NFI. An award to NFI will also create significant efficiencies by automating the creation of purchase orders and eliminating the need for the Agencies to individually procure the replacement parts thereby reducing the frequency of the Agencies’ procurement cycles.

Under this Contract, the Agencies will continue to support their Scheduled Maintenance, Life Cycle Maintenance, and Shop Overhaul programs with the replacement parts at prescribed intervals to improve customer service by ensuring safe, reliable and available revenue service. The replacement parts will also be used for unscheduled bus maintenance and repairs.

This Contract will cover a total of 1,097 items with an estimated value of \$7,105,837. The chart below summarizes the estimated amounts anticipated to be expended by each Agency over the one-year term of the contract.

NYC Transit	MTABC	TOTAL
\$5,031,291	\$2,074,546	\$7,105,837

The total dollars outlined above are based on historical data and projected/forecasted usage. New Flyer has agreed to hold firm fixed pricing for one year as there is market stability for these 1,097 items. The MTA Cost Price Analysis Unit performed a detailed analysis using comparative and historical data of previous purchases and determined the pricing to be fair and reasonable.

Any sole-source items that are not included in the 1,097 items on this new Contract will be purchased by the Agencies utilizing the Multi-Agency Informal Procurement Procedures.

NFI is the sole responsible source for the parts that will be provided under this Contract. No other vendor can access the proprietary designs, specifications, and drawings and, therefore, cannot readily provide these parts. The Controller’s Office found that there was reasonable assurance that NFI is financially qualified to perform this Contract.

NYC Transit advertised its intention to procure the replacement parts, for itself and MTABC, without competitive bidding, in accordance with the MTA All-Agency Procurement Guideline requirements. No other firms expressed interest in participating in this procurement.

Schedule A: Noncompetitive Purchases and Public Work Contracts



New York City Transit

This Contract has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local laws and regulations. Cybersecurity requirements have been included in the contract terms and conditions.

NFI has certified that pursuant to EO 16 it is not doing business in Russia.

This Contract is subject to review and approval of the Office of the New York State Comptroller ("OSC"), and an award will not be made prior to OSC approval.

A review of NFI's overall performance, inclusive of quality of material, customer responsiveness, and delivery has been deemed to be satisfactory by the Agencies.

M/W/DBE Information

MTA Department of Diversity and Civil Rights has assigned zero goals for this pricing agreement.

Impact on Funding

This procurement is to be funded by each Agency's Operating Budget.

Schedule I: Modifications to Purchase and Public Work Contracts



Item: 1

Vendor Name (Location) MotivePower, Inc. (a Wabtec company), Pittsburgh, Pennsylvania	Contract Number R34255	AWO/Mod. #: 21
Description Purchase of 25 Diesel-Battery Hybrid Locomotives with an Option to Purchase an additional 45 Locomotives	Original Amount:	\$ 233,000,000
Contract Term (including Options, if any) August 2020–August 2030	Prior Modifications	\$ (59,965)
Option(s) included in Total Amount? ☐ Yes ☒ No ☐ n/a	Prior Budgetary Increases:	\$ 0
Procurement Type ☐ Competitive ☒ Noncompetitive	Current Amount:	\$ 232,940,035
Solicitation Type ☒ RFP ☐ Bid ☐ Other: Modification	This request:	\$ 386,179,926
Funding Source ☐ Operating ☒ Capital ☐ Federal ☐ Other:	% of This Request to Current Amount:	65.78%
Requesting Department: Department of Subways, William Amarosa Jr.	% of Modifications (including This Request) to Original Amount:	65.79%

Discussion:

NYC Transit is requesting Board approval to exercise the Option of the contract with MotivePower, Inc., a Wabtec company (“MPI”) for the purchase of 45 additional diesel-battery hybrid locomotives (hereafter the “Option Locomotives”), including related non-car items such as spare parts, special tools, diagnostic test equipment, technical documentation and training for the Department of Subways at a total price of \$386,179,926.

In July 2020, the Board authorized the award of Contract R34255 to MPI for the purchase of 25 diesel-battery hybrid locomotives, including related non-car items at a total price of \$233 million. The contract included an option to purchase an additional 45 diesel-battery hybrid locomotives and related non-car items in the amount of \$286.7 million, which price is subject to a price escalation pursuant to the express terms and conditions of the Contract (the “Escalation Provision”).

This action is to exercise the Option for 45 additional diesel-battery hybrid locomotives. Delivery of the Option Locomotives is anticipated to begin May 27, 2027, and be completed by September 20, 2029.

The Option Locomotives, like the locomotives in the base contract, are required to conduct critical in-house track maintenance and work in support of the Capital Plan as they transport flatcars bearing materials to, and debris from, worksites and provide support for work performed within the transit system by outside contractors. In addition to flatcars, the locomotives transport various other work cars (e.g., crane cars, pump trains and vacuum trains) throughout the transit system. These R34255 Option Locomotives will replace R37, R41, R43, R52 and R77 locomotives (all built between 1966 and 1983 and are beyond their useful lives of 35 years) in the NYC Transit fleet. These Option Locomotives are configured to optimize battery usage to minimize diesel emissions, while also providing the tractive effort required for any job in the NYC transit operating environment.

The Option price has been adjusted based on the Escalation Provision in the Contract, which included changes in labor and material cost indices, currency exchange rates and other agreed-upon factors for a total price of \$389,028,960. However, NYC Transit was able to negotiate a reduction in the overall Option price with MPI based on a reduction of bonding requirements as well as an extension to the original 24-month warranty for the base locomotives to 36-months. The reduction in bonding requirements resulted in a savings of \$2,849,034 for a final Option price of \$386,179,926 for the forty-five (45) Option Locomotives. Based on the foregoing, the Option price is considered fair and reasonable.

MPI has the experience, technical capability, resources, and facilities to perform the work required. The Controller’s Office found that there was reasonable assurance that MPI can perform the work under this option.

MPI has certified that pursuant to EO 16, it is not doing business in Russia.

The change order for the Option Locomotives has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state and local law and regulations that should be added to the contract terms and conditions. The Authority is working with the vendor to include the applicable cybersecurity requirements in the contract for the Work, which shall be memorialized into a subsequent change order.

**M/W/DBE Information**

The MTA Department of Diversity and Civil Rights (DDCR) established a zero percent M/WBE and zero SDVOB goals on this contract.

Impact on Funding

This Option will be capially funded with local funds. This Option is funded under the approved 2025–2029 Capital Program. A WAR certificate will be secured prior to award.

Recommendation

It is recommended that the Board approve the exercise of the Option to purchase an additional 45 diesel-battery hybrid locomotives, including related non-car items from MPI at a total price of \$386,179,926.