

New York City Transit Procurements

Louis Montanti, MTA Deputy Chief Procurement Officer – Procurement Operations

PROCUREMENTS

The Procurement Agenda this month includes 2 actions for a proposed estimated expenditure of \$104.9M.

Subject Request for Authorization to Award Various Procurements						December 15, 2025			
Department MTA Procurement						Department			
Department Head Name Lisette Camilo						Department Head Name			
Department Head Signature						Department Head Signature			
Project Manager Name Rose Davis						Internal Approvals			
Board Action									
Order	To	Date	Approval	Info	Other		Approval		Approval
1	Committee	12/15/25					President NYCT		Pres. MTA Bus/SVP DOB
2	Board	12/17/25				X	CFO	X	Subways
							Law	X	Diversity/Civil Rights
Internal Approvals (cont.)									
Order	Approval		Order	Approval		Order	Approval		Order Approval

PURPOSE
To obtain approval of the Board to award various contracts and purchase orders, and to inform the NYC Transit Committee of these procurement actions.

DISCUSSION
NYC Transit proposes to award Noncompetitive procurements in the following categories: None
NYC Transit proposes to award Competitive Procurements in the following categories:

<u>Procurements Requiring Majority Vote:</u>		<u># of</u>	<u>\$ Amount</u>
		<u>Actions</u>	
Schedule I:	Modifications to Purchase and Public Works Contracts	1	\$ 97.6 M
SUBTOTAL		1	\$ 97.6 M

NYC Transit proposes to award Ratifications in the following categories:

<u>Schedules Requiring Two-Thirds Vote:</u>			
Schedule D:	Ratification of Completed Procurement Actions	1	\$ 7.3 M
SUBTOTAL		1	\$ 7.3 M
TOTAL		2	\$ 104.9 M

COMPETITIVE BIDDING REQUIREMENTS: The procurement actions in Schedules A, B, C, and D are subject to the competitive bidding requirements of PAL 1209 or 1265-a relating to contracts for the purchase of goods or public work. Procurement actions in the remaining Schedules are not subject to these requirements.

BUDGET IMPACT: The purchases/contracts will result in obligating funds in the amounts listed. Funds are available in the current operating/capital budgets for this purpose.

RECOMMENDATION: That the purchases/contracts be approved as proposed. (Items are included in the resolution of approval at the beginning of the Procurement Section.)

BOARD RESOLUTION

WHEREAS, in accordance with Sections 1265-a and 1209 of the Public Authorities Law and the All-Agency General Contract Procurement Guidelines, the Board authorizes the award of certain noncompetitive purchase and public work contracts, and the solicitation and award of requests for proposals regarding purchase and public work contracts; and

WHEREAS, in accordance with the All-Agency Service Contract Procurement Guidelines and General Contract Procurement Guidelines the Board authorizes the award of certain noncompetitive miscellaneous service and miscellaneous procurement contracts, certain change orders to purchase, public work, and miscellaneous service and miscellaneous procurement contracts, and

WHEREAS, in accordance with Section 2879 of the Public Authorities Law and the All-Agency Service Contract Procurement Guidelines, the Board authorizes the award of certain service contracts and certain change orders to service contracts.

NOW, the Board resolves as follows:

1. As to each purchase and public work contract set forth in annexed Schedule A, the Board declares competitive bidding to be impractical or inappropriate for the reasons specified therein and authorizes the execution of each such contract.

2. As to each request for proposals (for purchase and public work contracts) set forth in Schedule B for which authorization to solicit proposals is requested, for the reasons specified therein, the Board declares competitive bidding to be impractical or inappropriate, declares it is in the public interest to solicit competitive request for proposals, and authorizes the solicitation of such proposals.

3. As to each request for proposals (for purchase and public work contracts) set forth in Schedule C for which a recommendation is made to award the contract, the Board authorizes the execution of said contract.

4. As to each action set forth in Schedule D, the Board declares competitive bidding impractical or inappropriate for the reasons specified therein and ratifies each action for which ratification is requested.

5. The Board authorizes the execution of each of the following for which Board authorization is required: (i) the miscellaneous procurement contracts set forth in Schedule E; (ii) the personal service contracts set forth in Schedule F; (iii) the miscellaneous service contracts set forth in Schedule G; (iv) the modifications to personal/miscellaneous service contracts set forth in Schedule H; (v) the contract modifications to purchase and public work contracts set forth in Schedule I; and (vi) the modifications to miscellaneous procurement contracts set forth in Schedule J.

6. The Board ratifies each action taken set forth in Schedule K for which ratification is requested.

DECEMBER 2025

LIST OF COMPETITIVE PROCUREMENTS FOR BOARD APPROVAL

Procurements Requiring Majority Vote:

I. Modifications to Purchase and Public Work Contracts

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

- | | | |
|--|--------------|-------------------------------|
| 1. Nova Bus (US), Inc.
TBD
Contract# B40666-1 Mod 6 | \$97,641,522 | <i>Staff Summary Attached</i> |
| Contract modification to exercise an option for the purchase of 100 option low-floor 40-foot diesel buses for NYC Transit. | | |

Schedule I: Modifications to Purchase and Public Work Contracts

Item Number: 1

Vendor Name (Location) Nova Bus (US), Inc. (Saint-Eustache, QC, Canada)	
Description Furnish and Deliver 165 low-floor 40-foot diesel-electric hybrid buses with up to 558 Option Buses	
Contract Term (including Options, if any) 90 months	
Option(s) included in Total Amount? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> n/a	
Procurement Type <input checked="" type="checkbox"/> Competitive <input type="checkbox"/> Noncompetitive	
Solicitation Type <input type="checkbox"/> RFP <input type="checkbox"/> Bid <input checked="" type="checkbox"/> Other: Modification	
Funding Source <input type="checkbox"/> Operating <input checked="" type="checkbox"/> Capital <input type="checkbox"/> Federal <input type="checkbox"/> Other:	
Requesting Department: Department of Buses, Frank Farrell	

Contract Number	AWO/Mod. #
B40666-1	Mod 6
Original Amount:	\$ 132,349,722
Option Amount:	\$ 364,592,679
Total Amount:	\$ 496,942,451
Prior Modifications:	\$ 367,556,487
Prior Budgetary Increases:	\$ 0
Current Amount:	\$ 499,906,259
This Request:	\$ 97,641,522
% of This Request to Current Amount:	19.53%
% of Modifications (including This Request) to Original Amount:	76.01%

Discussion:

It is requested that the Board approve the award of Modification No. 6 to Contract B40666-1 by NYC Transit to purchase 100 additional low-floor 40-foot clean diesel buses from Nova Bus (US), Inc. ("Nova Bus") in the estimated amount of \$97,641,522.

The base contract was the result of a competitively solicited and negotiated Request for Proposal for the purchase of 275 low-floor 40-foot diesel-electric hybrid ("hybrid") buses to replace buses that were beyond their 12-year service life as well as related items such as spare parts, special tools and equipment, diagnostic testing, technical documentation, and training. In December 2019, the Board approved a split award of two separate contracts to: (1) Nova Bus for 165 hybrids buses in the amount of \$132,349,722 plus 126 hybrid Option Buses and 209 diesel Option Buses for an aggregate amount of \$227,233,620 and (2) New Flyer for 110 Buses for \$86,555,608.

The Board subsequently approved the award of 173 additional Option Buses to Nova Bus in November 2022.

In June 2024, Nova Bus completed delivery of the 673 Base and Option Buses previously awarded under the contract.

The 100 buses that are the subject of this current modification to the Nova contract include 50 remaining Option Buses as well as an additional 50 buses. When NYC Transit approached Nova Bus about exercising the remaining option for 50 buses, Nova Bus indicated that it had additional production capacity at the end of 2026. NYC Transit decided to take advantage of this unforeseen opportunity and purchase an additional 50 buses given its urgent need to replace buses that are beyond their 12-year service life. The additional 50 buses are the subject of an Immediate Operating Need.

This award to Nova Bus will consist of 100 low-floor 40-foot clean diesel buses in the estimated amount of \$96,500,000 (\$965,000 per bus); \$1,141,522 for diagnostic tools and manuals, training and spare parts for a total award amount of \$97,641,522. Pricing for these buses is based on the price per bus competitively obtained in the base contract to which an adjustment formula has been applied which reflects changes in labor and material cost indices, currency exchange rates, and other agreed-upon factors.

Procurement, the Department of Buses, and NYC Transit's Cost-Price Analysis Unit have determined the final price to be fair and reasonable.

These buses will be outfitted with new features including driver enclosure, OMNY, and Automated Camera Enforcement.

Nova Bus will deliver the 100 clean diesel Option Buses starting in Q1 2027 and concluding in Q2 2027.

Nova Bus has committed to meeting a New York State Content of 2.0 percent for the 100 clean diesel buses.

Nova Bus has certified that pursuant to Executive Order No. 16, it is not conducting business in Russia.

The modification resulting from this procurement has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, have been included in the contract terms and conditions.

**M/W/DBE Information**

The MTA Department of Diversity and Civil Rights (DDCR) has established zero percent MWBE and zero percent SDVOB goals on this contract as, historically, there has been limited M/WBE/SDVOB attainment due to lack of subcontracting availability.

Impact on Funding

These Option Buses for NYC Transit will be funded with 100 percent MTA capital funds. Funds have been approved in the MTA 2025–2029 Capital Program. No award shall be made until a WAR certificate has been secured.

Alternatives

There are no alternatives.

Recommendation

It is recommended that the Board approve the award of Modification No. 6 to Contract B40666-1 for the purchase of 100 additional low-floor 40-foot clean diesel buses as well as spare parts, special tools and equipment, diagnostic testing, technical documentation, and training for NYC Transit from Nova Bus in the estimated amount of \$97,641,522.

DECEMBER 2025

LIST OF RATIFICATIONS FOR BOARD APPROVAL

Procurements Requiring Two-Thirds Vote:

D. Ratification of Completed Procurement Actions

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

- | | | |
|---|--------------------|--------------------------------------|
| 1. Boyce Technologies, Inc. | \$7,300,000 | <i>Staff Summary Attached</i> |
| Two Years | | |
| Contract# 6%36243 | | |
| <p>Contract to furnish and install Fare Evasion Turnstile Sleeves and Stainless-Steel Vertical Fins;
Ratification of an Immediate Operating Need.</p> | | |

Schedule D: Ratification of Completed Procurement Actions

Item Number: 1

Vendor Name (Location) Boyce Technologies, Inc. (Long Island City, New York)	Contract Numbers 6%36243	Renewal? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Description Furnish and Installation of Fare Evasion Turnstile Sleeves and Stainless-Steel Vertical Fins (Immediate Operating Need)	Total Amount: \$7,300,000 (Estimated Quantity)	
Contract Terms (including Options, if any) May 16, 2025–May15, 2027	Funding Source <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital <input type="checkbox"/> Federal <input type="checkbox"/> Other:	
Option(s) included in Total Amount? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> n/a	Requesting Department: Department of Subways, William Amarosa	
Procurement Type <input type="checkbox"/> Competitive <input checked="" type="checkbox"/> Noncompetitive		
Solicitation Type <input type="checkbox"/> RFP <input type="checkbox"/> Bid <input checked="" type="checkbox"/> Other: ION		

Discussion:

It is requested that the Board ratify the declaration of an Immediate Operating Need (“ION”) approved by the Deputy Chief Procurement Officer, MTA Procurement, waiving competitive bidding pursuant to Article III, (B)(1), of the All Agency General Contract Procurement Guidelines and Public Authorities Law 1209, subsection 9(a) and approve the award of an emergency estimated quantity contract to furnish and install Fare Evasion Turnstile Sleeves (“sleeves”) and Stainless-Steel Vertical Fins (“fins”) to Boyce Technologies, Inc. (“Boyce”) in the estimated total amount of \$7.3 million.

The MTA has implemented a program to research, develop, and test new technologies to prevent fare evasion in subway stations. This program, an expansion of those previously piloted, is a response to the high cost of fare evasion, which cost the MTA about \$400 million in 2025 for subways alone. Sleeves and fins were tested on turnstiles in pilot stations within the system in combination with back-cocking modifications and delayed egress into the fare-control area.

This project began with MTA Construction and Development (“C&D”) retaining a consultant to design fare evasion hardware consisting of Turnstile Sleeves and the Stainless-Steel Vertical Fins. The consultant developed a drawing and tested prototypes from two firms. Based upon the results of the testing, Boyce’s products for both applications were approved. Once Boyce was approved, an ION was declared to implement the program across all stations systemwide. Procurement conducted outreach to eight firms to determine if any other company could fabricate and install the fare evasion hardware. However, it was determined that Boyce was the only company that had the requisite equipment and personnel readily available to manufacture, fabricate, and install sleeves and fins to the required specifications at this time. To date, approximately 2,900 sleeves and fins have been installed across 327 stations. The Department of Subways (“DOS”) estimates that fare evasion hardware will be installed at an additional 129 stations by January 2026.

The sleeve kits consist of three sleeves, clamps, and knuckle hinges as well as the hardware (pins, gaskets, screws, and barrels) required to install the sleeves to a tripod turnstile. Attached to each sleeve is a $\frac{3}{16}$ -inch-thick perforated aluminum plate that will prevent fare evaders from jumping over the turnstile arm. Each fin weighs approximately 40 pounds and is installed on the side of the turnstile assembly to prevent fare evaders from using them as leverage to propel themselves over the turnstile arms.

The Price Schedule has three line items for furnishing and installing: (1) one Fare Evasion Sleeve Kit (three sleeves per kit); (2) one Stainless-Steel Vertical Fin; and (3) both items concurrently. Pricing was offered on a per-turnstile basis. Through discussions between Procurement and Boyce, Boyce offered a unilateral price concession of 10 percent from its initial offer for all line items. As a result, if the entire quantities are exhausted, approximately \$800,000 in savings will be realized. The pricing offered by Boyce was found fair and reasonable based on the unit costs being lower than its pilot program, and its unilateral price concession.

This contract has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, have been included in the contract terms and conditions.

Boyce has certified that pursuant to EO 16 it is not doing business in Russia.

Impact on Funding

This procurement action will utilize Operating funds.