

**MARCH 2026**

**LIST OF COMPETITIVE PROCUREMENTS FOR BOARD APPROVAL**

**Procurements Requiring Majority Vote:**

**F. Personal Service Contracts**

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

- |  |               |                               |
|--|---------------|-------------------------------|
| 1. Various<br>Ten Years<br>Contract # Master Contract 0000021540 | \$300,000,000 | <i>Staff Summary Attached</i> |
|--|---------------|-------------------------------|
- Retainer contract awards to 50 firms in order to provide as-needed information technology consulting services.

**H. Modifications to Personal & Miscellaneous Service Contracts Awarded as Contracts for Services**

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

- |  |             |                               |
|--|-------------|-------------------------------|
| 2. Various<br>Five Years<br>Contract # 15553-0100-1100.2 | \$6,000,000 | <i>Staff Summary Attached</i> |
|--|-------------|-------------------------------|
- Contract award for Transportation Planning and Conceptual Design Retainer: Modification in order to extend 11 contracts for 12 months and increase funding.

<b>Item Number 1</b>				<b>SUMMARY INFORMATION</b>	
<b>Department, Department Head Name:</b> MTA IT, Rafail Portnoy, CTO				<b>Vendor Name (Vendor Location)</b> Various (50 Vendors)	<b>Master Contract ID</b> 0000021540
<b>Internal Approvals</b>				<b>Description</b> All-Agency As-Needed Information Technology Consulting Services	
<b>Order</b>	<b>Approval</b>			<b>Total Amount:</b> <b>\$300,000,000 (estimated)</b>	
1	Procurement			<b>Contract Term (including Options, if any)</b> Ten Years	
2	IT			<b>Option(s) included in Total Amount?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> N/A	
3	DDCR			<b>Renewal?</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
4	Legal			<b>Procurement Type</b> <input checked="" type="checkbox"/> Competitive <input type="checkbox"/> Noncompetitive	
5	CFO			<b>Solicitation Type</b> <input checked="" type="checkbox"/> RFP <input type="checkbox"/> Bid <input type="checkbox"/> Other: Sole Source	
				<b>Funding Source</b> <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital <input type="checkbox"/> Federal <input type="checkbox"/> Other: Various	

## Purpose

MTA Headquarters is seeking Board approval to award a competitively negotiated personal services retainer contract to 50 consulting firms to provide as-needed information technology (“IT”) consulting services. Each contract will be established on a zero-dollar basis, with individual work assignments to be issued through a mini-RFP process conducted among some or all the selected firms. The contract term is for ten years (July 1, 2026–June 30, 2036). The total estimated value of the contracts is \$300 million.

The following is a list of the selected vendors:

- |                                  |                                |                                  |
|----------------------------------|--------------------------------|----------------------------------|
| 1- 22nd Century Tech             | 11- DTG Consulting             | 21- JSM Consulting Inc.          |
| 2- ACS Consultancy Tech          | 12- Enterprise Solutions DBA   | 22- KPMG                         |
| 3- CGI Technologies              | 13- Gartner Inc.               | 23- LanceSoft Inc.               |
| 4- Compulink                     | 14- Greycell Labs              | 24- Lumen Solutions Grp.Inc.     |
| 5- Compunnel Software            | 15- GuideHouse                 | 25- Navitas Healthcare           |
| 6- Computer Aid (CAI)            | 16- IBM                        | 26- NeotecraInc.                 |
| 7- Compu-Vision Consulting       | 17- IIT Inc.                   | 27- New Wave People Inc.         |
| 8- Crossfire                     | 18- InfoPeople Corp.           | 28- Next Generation Inc.         |
| 9- Dataman USA                   | 19- Innovee Consulting LLC.    | 29- NorthStar Solutions Grp Inc. |
| 10- Donnelly & Moore Corp.       | 20- Izar Assoc. Inc.           | 30- Numbers Only Inc.            |
| 31- Protek Information Tech Inc. | 39- SVAM International Inc.    | 47- US Tech Solutions Inc.       |
| 32- Prutech Solutions Inc.       | 40- TechOpps Inc.              | 48- V Group Inc.                 |
| 33- Q.E.D Inc.DBA QED National   | 41- Tek Systems                | 49- Visionary Inc.               |
| 34- Raj Technologies             | 42- The Boston Consulting Grp. | 50- V Tech Solutions Inc.        |
| 35- Seneca Blue LLC.             | 43- Tri-Force Consulting Grp.  |                                  |
| 36- SOFT/Source of the Future    | 44- Trigyn Technologies Inc.   |                                  |
| 37- Spruce Tech Inc.             | 45- Tryfacta Inc.              |                                  |
| 38- Stellar Services Inc.        | 46- Unique Comp. Inc.          |                                  |

## Discussion

MTA Agencies require temporary consultants to supplement in-house project staff. The selected firms will provide temporary technical and professional hourly staff with specific IT skills to fill vacancies when emergencies arise or to augment project staff. The consultant works under the day-to-day supervision of the MTA agency project manager. Without the support of these technical services, planned maintenance and upgrades to critical operational and administrative systems would be adversely impacted as the MTA does not currently have sufficient available in-house expertise to support these systems. The anticipated areas requiring staffing include:

- Paratransit Technology Solution Application Development and Support
- TrainTime Application Continuing Development and Enhancements
- OutFront and Digital Screens Ongoing Development and Deployments
- New Fare Payment System Ongoing Application and Development and Unification of LIRR and MNR Revenue Fare Management
- Cybersecurity Security Patches and Vulnerability Remediations
- Cybersecurity Identity Access Management Risk Reduction
- Disciplinary Action module for MNR and LIRR
- Kronos Timekeeping Upgrade and Support
- Universal Timekeeping System Application Support
- RCC and PCC Support
- MTAPD: All-Agency Electronic Security Program
- Physical Security Information Management
- MNR and LIRR applications upgrades (ex. crew dispatching/train scheduling systems, database administrations)
- Enterprise Asset Management Systems/integrations and systems analysis
- Benefit Operations-PeopleSoft Integration
- People Tower-Temporary HRBP/Employment Operations/Exam Administration Staffing Support

A Request for Proposal (“RFP”) process was issued using a two-pronged approach to identify a number of qualified MWBE and non-MWBE firms that will enter into a retainer agreement with the MTA. The MTA will identify staffing requirements estimated at up to \$1.5 million and award such projects through a competitive mini-RFP solicitation only to prequalified MBE, WBE, and SDVOB consulting firms. Staffing requirements estimated to exceed \$1.5 million will be solicited from the entire pool of consulting firms established under this contract using the mini-RFP process.

On February 20, 2024, the RFP was advertised and issued to 265 firms. In response, over 200 firms expressed interest, and 176 firms submitted technical and cost proposals in accordance with MTA’s specified requirements.

MTA’s IT Workforce Strategy & Project Analyst, Program Delivery of the People Department, and the Threat Intelligence & Forensics of the IT Cyber Security Department comprised a Selection Committee (“SC”), which conducted a comprehensive technical evaluation of the proposals submitted by the 176 firms. The selection criteria, as set forth in the RFP, included the firms’ (1) ability for consulting firms to provide qualified candidates to meet MTA staffing requirements; (2) demonstrated experience with recruiting and placement of consultants for MTA’s specific job titles; (3) ability to support the Scope of Work throughout the entire term of the contract; (4) responsiveness to the MTA’s needs; (5) cost; and (6) vendor diversity practice.

Following a series of the SC’s reviews and discussions, 53 firms were shortlisted and invited to participate in a more in-depth review. After multiple rounds of proposal review, considerable internal discussions and consultant negotiations, the SC unanimously agreed to include 50 firms on the pre-qualified vendor list: 24 are MWBEs and two are SDVOBs.

These firms have been selected to support 106 consulting categories of IT-related work and possess the optimal combination of consulting qualifications required in the RFP; the best overall technical level of expertise, experience and cost; and have demonstrated having access to relevant resources to satisfy MTA’s IT consulting requirements. These firms are qualified in their respective categories of work and will be eligible to propose on available assignments on an as-needed, as-required task basis.

## **Rate Negotiations**

All selected firms submitted robust proposals and demonstrated strong expertise in delivering IT-related consulting services. The selected firms originally proposed average rates ranging from \$35/hour for an asset management analyst to \$300.61 per hour for a data scientist. These hourly rates were negotiated down to average range of \$31.55 to \$271/hour, representing reductions ranging from 9.5 percent to 19 percent. As this contract is for a 10-year period, the RFP allowed for escalation to the original proposed rates from all 50 firms. The 50 firms requested an average escalation of approximately 5 percent per year. These escalation rates were negotiated down to an average of less than 2 percent per year for the newly negotiated rates, which is lower than the average consumer price index escalation rate of 3.7 percent. All established hourly rates under this contract are ceiling rates and will remain firm for the 10-year term. Temporary staffing needs will be solicited through a competitive mini-RFP process; awards will be based on best value to the MTA. The pre-qualified vendors will then submit technical resumes and hourly rates that are within the contractual ceiling rates. At the time of the mini-RFP process, firms may propose rates that are lower than the contract's established ceiling rates. Awardees will submit technical resumes and hourly rates that will be evaluated by the MTA project manager prior to filling any temporary position. The SC, the Cost/Price Group and the Procurement Department have deemed all rates fair and reasonable.

## **Background Checks**

In connection with a previous contract awarded to IBM, IBM was found to be responsible notwithstanding significant adverse information ("SAI") pursuant to the All-Agency Responsibility Guidelines and such responsibility finding was approved by the MTA Chair & CEO in concurrence with the MTA General Counsel in July 2016. No new SAI has been found relating to IBM and IBM has been found to be responsible.

In connection with a previous contract awarded to KPMG, KPMG was found to be responsible notwithstanding SAI pursuant to the All-Agency Responsibility Guidelines and such responsibility finding was approved by the MTA CAO in concurrence with the MTA General Counsel in November 2025. No new SAI has been found relating to KPMG and KPMG has been found to be responsible.

All the selected firms have certified that pursuant to Executive Order 16, they are not conducting business in Russia.

The contracts resulting from this procurement are currently being evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, will be included in the contract terms and conditions prior to issuance of the notice of award.

## **M/W/DBE Information**

Staffing requirements estimated at up to \$1.5 million will only be solicited from the pool of 26 MWBE and SDVOB firms in accordance with the MTA Discretionary Procurement process, and no additional goals will be applied.

Staffing requirements exceeding \$1.5 million will be solicited from all the approved firms, and will follow 15 percent MBE, 15 percent WBE, and 6 percent SDVOB goals as established by the MTA Department of Diversity and Civil Rights (DDCR).

## **Impact on Funding**

This contract will be funded by Agency Operating Budgets.

## **Alternatives**

1. Perform services in-house: This alternative is not feasible, as performing these specialized functions in-house would require hiring additional full-time employees, including associated overhead costs, which would not be cost-effective.
2. Do not approve award: This alternative is not advisable.

## **Recommendation**

It is recommended that the Board approve the award of this competitive personal service retainer contract for the provision of as-needed IT consulting services to the 50 above-listed vendors.

**Item Number: 2**

<b>Vendor Name (Location)</b> Various
<b>Description:</b> Transportation Planning and Conceptual Design Retainer
<b>Contract Term (including Options, if any)</b> April 1, 2021–March 31, 2026
<b>Option(s) included in Total Amount?</b> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> n/a
<b>Procurement Type</b> <input checked="" type="checkbox"/> Competitive <input type="checkbox"/> Noncompetitive
<b>Solicitation Type</b> <input checked="" type="checkbox"/> RFP <input type="checkbox"/> Bid <input type="checkbox"/> Other: Modification
<b>Funding Source</b> <input checked="" type="checkbox"/> Operating <input checked="" type="checkbox"/> Capital <input checked="" type="checkbox"/> Federal <input type="checkbox"/> Other:
<b>Requesting Department:</b> Regional Planning, Michael Shiffer, SVP

<b>Contract Number</b> 15553-0100 thru 1100	<b>AWO/Mod. #</b> 2
<b>Original Amount:</b>	\$ 25,000,000
<b>Prior Modifications:</b>	\$ 0
<b>Prior Budgetary Increases:</b>	0
<b>Current Amount:</b>	\$ 25,000,000
<b>This Request:</b>	\$ 6,000,000
<b>% of This Request to Current Amount:</b>	24.0%
<b>% of Modifications (including This Request) to Original Amount:</b>	24.0%

**Discussion:**

MTA Headquarters is seeking Board approval to: (1) extend 11 competitively solicited all-agency personal services contracts for 12 months (April 1, 2026–March 31, 2027), and (2) increase the aggregate amount of these contracts by an amount not-to-exceed \$6 million. This extension enables the completion and award of the replacement Request for Proposal (“RFP”) currently in progress.

The following vendors were awarded as-needed contracts for transportation planning research services:

1. AECOM USA Inc.
2. Arup and Partners P.C.
3. Gannett Fleming Engineers and Architects, P.C.
4. HDR, Inc.
5. HNTB New York Engineering and Architecture, P.C.
6. NV5 New York - Engineers, Architects, Landscape Architects, and Surveyors
7. Parsons Transportation Group of New York Inc.
8. T.Y. Lin International Engineers & Architectures, P.C. (fka Sam Schwartz Engineering)
9. STV Incorporated
10. VHB Engineering, Surveying, Landscaping Architecture and Geology, P.C.
11. WSP USA, Inc.

The contract’s extension and additional funding are necessary to address and support critical initiatives including: (1) environmental assessment and impact studies, (2) advancement of promising expansion projects from the 2025–29 Capital Program, and (3) rail network strategy studies. The subject contracts are vehicles for expedited selection and retention of specialized consultant services necessary to support these efforts. These contracts were awarded in March 2021, in the aggregate not-to-exceed amount of \$25 million through a competitive RFP process. Unless there are extenuating circumstances, individual projects are awarded utilizing a competitive mini- RFP process under this contract.

To date, 19 work assignments have been awarded for a total of \$23.6 million. Approximately \$1.4 million in Board-approved funding remains available for future demand. Previous projects awarded included: support for the development of MTA’s Twenty-Year Needs and 2025–29 Capital Program with a capital cost estimation tool, economic cost benefit analyses, forecasting model, feasibility analyses and planning studies, as well as other projects such as first-last mile toolkit, worker protection safety planning, fare collection support, and environmental assessments.

All services performed to date have been deemed satisfactory and provided value to the MTA.

Examples of projects planned in the next year include 125th Street Subway conceptual designs, Hudson line to Penn Station study, Jamaica station planning, Communications-Based Train Control and bottlenecks study, a regional rail network study, and a sampling efficiency study.

Rates established in the base contract have been deemed fair and reasonable and will remain unchanged for this extension.

All the selected firms have certified that pursuant to Executive Order 16, they are not conducting business in Russia.

This contract has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, have been included in the contract terms and conditions.

**Impact on Funding**

The total cost for work assigned under this contract will not exceed \$31 million. Expenditures are dependent upon the approval of projects in development by MTA and its agencies. Services may be funded by eligible sources such as Capital, Operating, and Federal. Expenditures incurred will be apportioned to the operating agencies in accordance with the cost of projects actually implemented by an agency.